

# Bellevue Group half-year results 2021

Presentation for investors, analysts and the media

Zurich, July 29, 2021

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# Agenda

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André Rüegg, Group CEO

2

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Michael Hutter, Group CFO

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André Rüegg, Group CEO

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# 1

## Overview of H1 2021

André Rüegg, Group CEO

# Highlights H1 2021

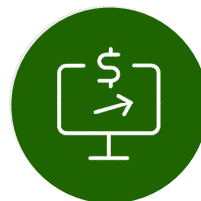
Signs of strength sustained by focus on healthcare



## Consistent strategy execution

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- Strategic profile and positioning as a **pure, specialized asset manager** steadily sharpened
- Ongoing development of proven business model with a clear focus on **creating value and on entrepreneurial responsibility**
- **A sound growth strategy** guided by product and service quality as well as innovation and client dynamics



## Strong operating performance

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- **Record operating results** in a still challenging market environment attributed to significantly stronger business base (AuM)
- Clients rewarded with **strong absolute and relative investment performance**
- **Attractive value** created for shareholders and clients



## Simplified & stronger platform

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- **Robust and agile organization**, sound capital base ensure a **high level of efficiency**
- Continuously strengthening our **very resilient platform** for further growth
- **Solid governance** with a focus on **ESG**

# Key figures H1 2021

Positive development of performance criteria



## Client assets

**CHF 14.4 bn**

(31.12.2020: CHF 12.0 bn)



## Net new money

**CHF 682 mn**

(prev. period: CHF 38 mn)



## Operating income

**CHF 73.6 mn**

(prev. period: CHF 48.6 mn)



## Operating profit (EBTDA) <sup>1)</sup>

**CHF 33.0 mn**

(prev. period: CHF 17.5 mn)



## Group net profit

**CHF 22.5 mn**

(prev. period: CHF 5.5 mn)



## Cost Income ratio (CIR) <sup>2)</sup>

**55.2 %**

(prev. period: 64.0%)



## Return on equity <sup>3)</sup>

**39.6 %**

(prev. period: 8.3%)



## Dividend yield <sup>4)</sup>

**4.9 %**

(prev. period: 5.2%)

1) Earnings before taxes, depreciation and amortization

2) Defined as: operating expenses / operating income

3) Based on reported net profit and average equity for the preceding 6-month period after distribution of the respective dividends

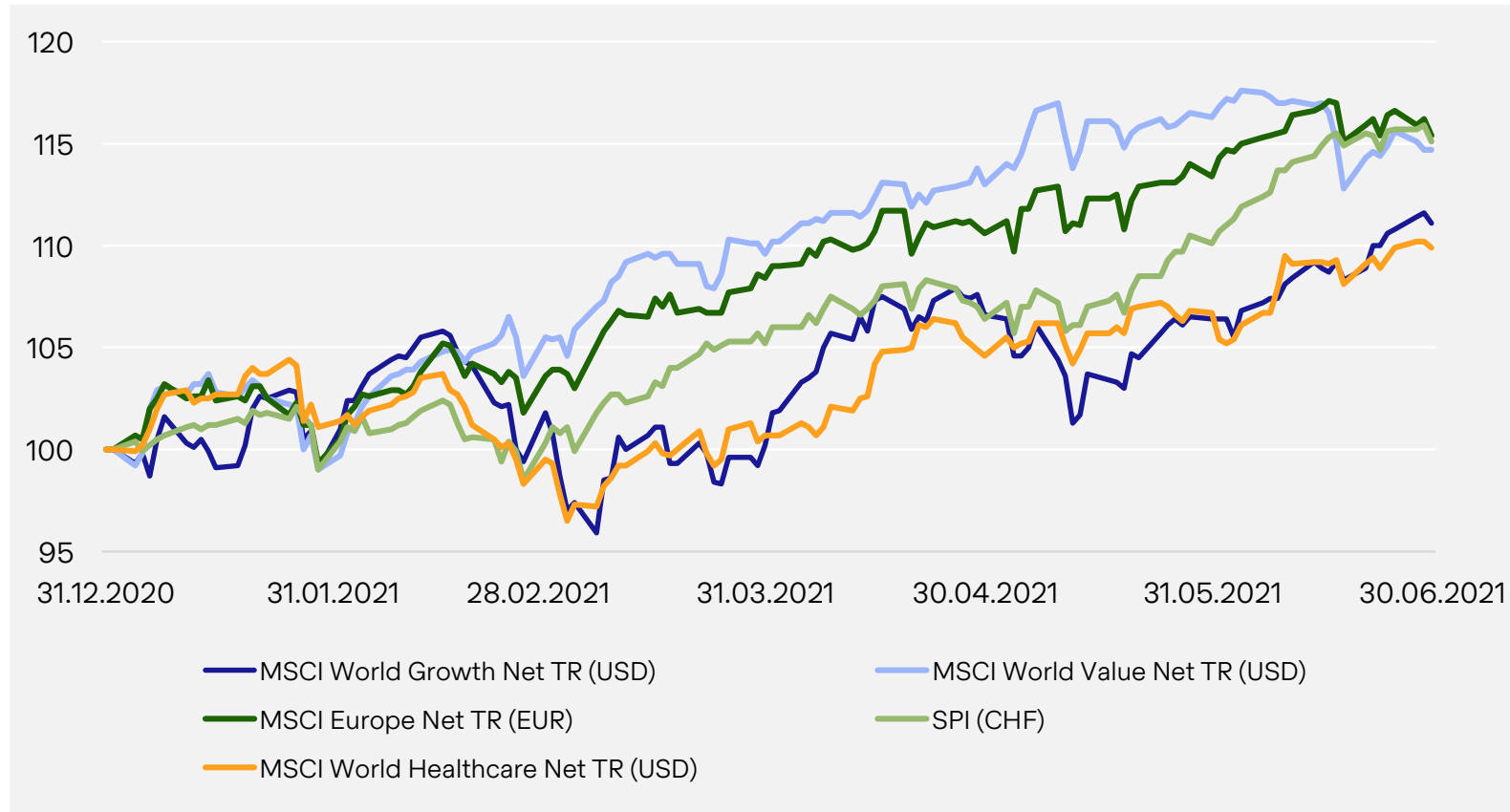
4) Based on the ordinary dividend of CHF 1.50 and the closing share price on December 31, 2020 (CHF 1.25 and closing share price on December 31, 2019)

# Positive performance with significant divergences

Market performance in H1 2021

## Total return in CHF (2021 year-to-date)

Indexed to 100 (in %)



## Overall constructive market environment, challenges remain

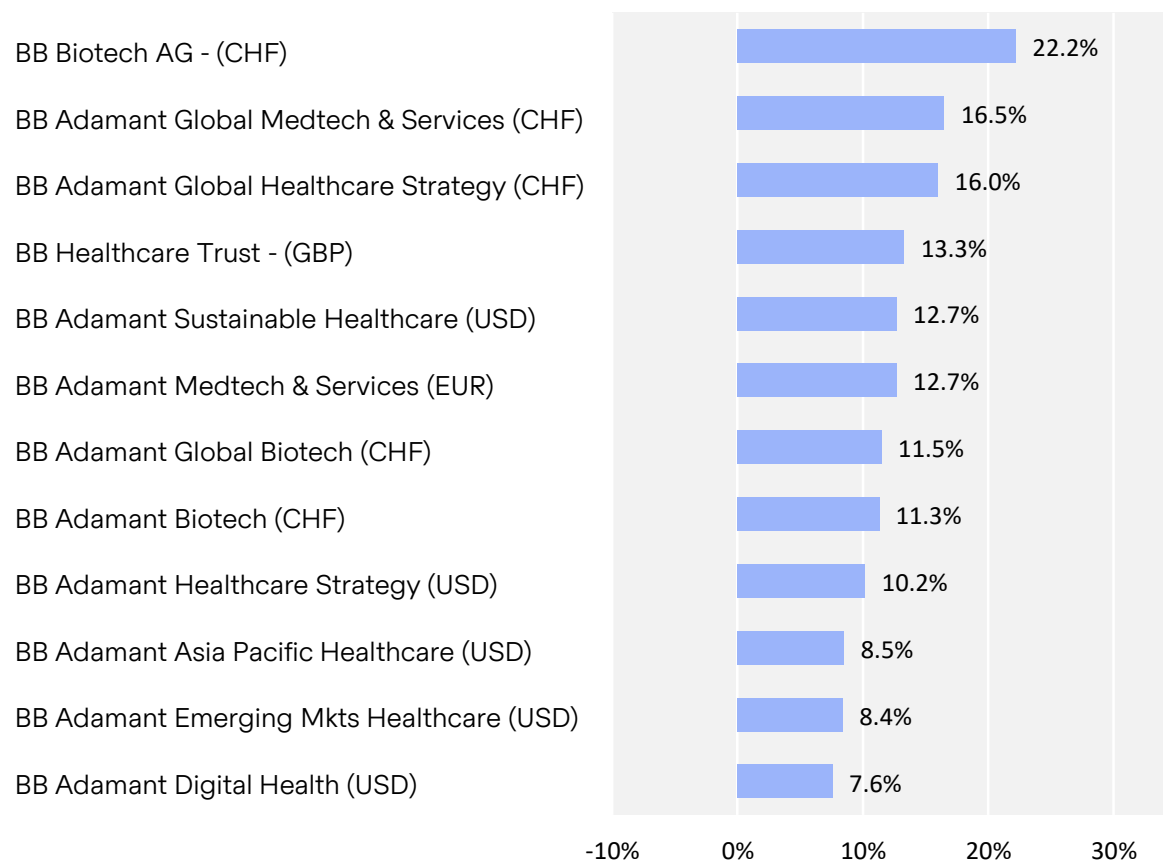
- Global equities advanced 13.0% in the first half of the year
- Inflation fears triggered a rotation from growth stocks (+11.1%) to value (+14.7%)
- The global healthcare sector (+9.9%) was unable to buck this trend and trailed the total stock market in the first half of the year
- European (+15.4%) and Swiss equities (+15.1%) showed an attractive performance thanks to progress on the vaccination front and positive economic data

# Competitive performance in an inflationary market environment

Investment performance broadly based

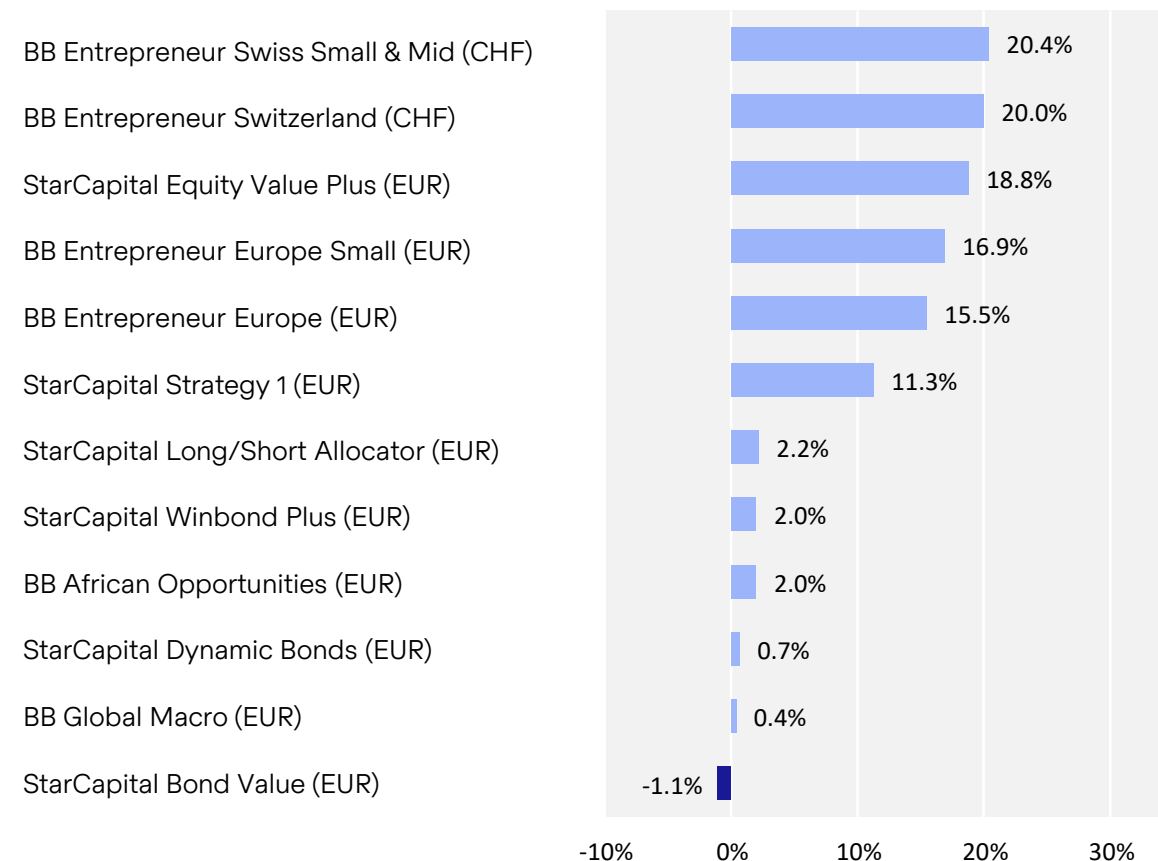
## Specialized healthcare strategies

Absolute performance H1 2021, in base currency



## Traditional and alternative investment strategies\*

Absolute performance H1 2021, in base currency



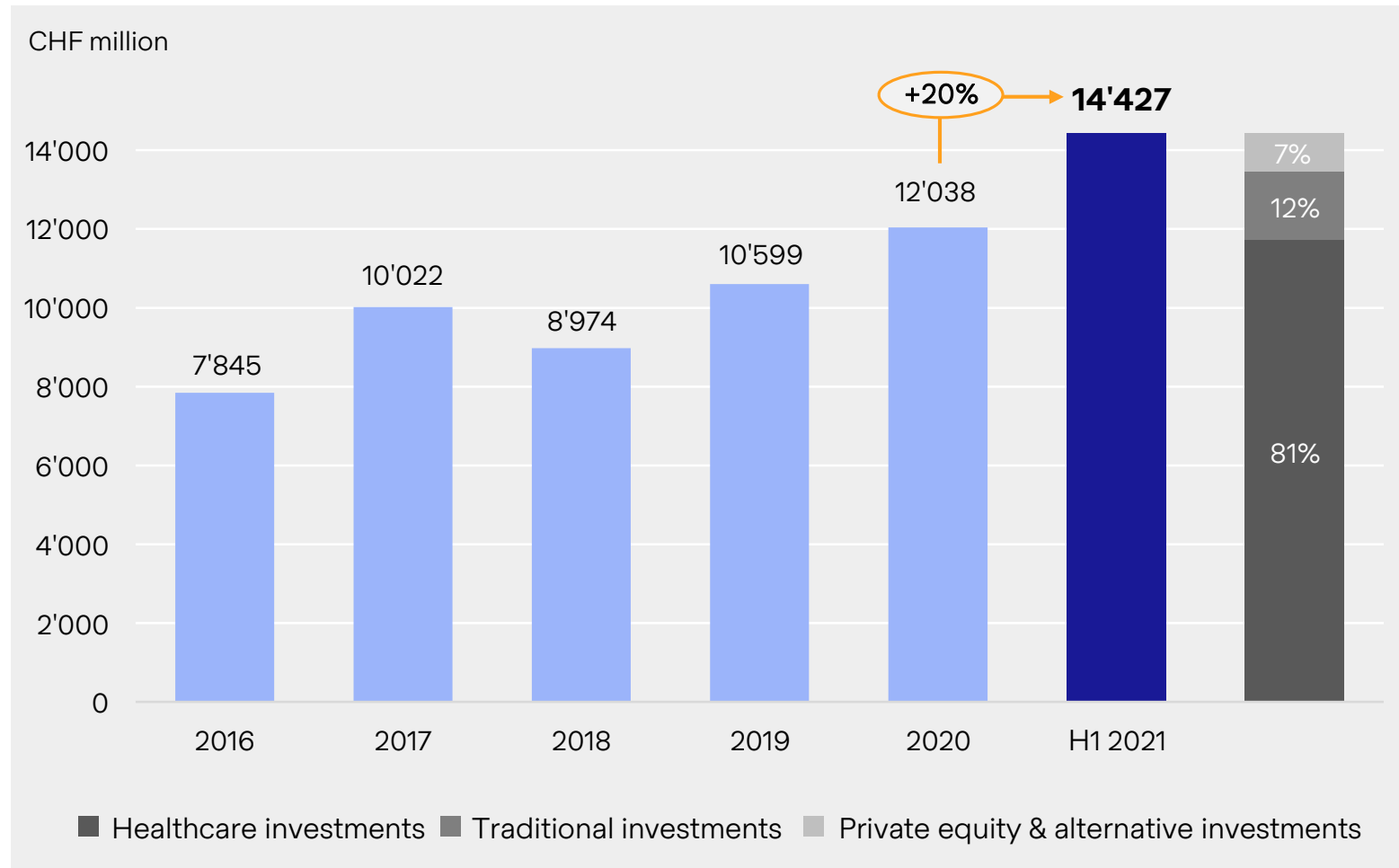
\* Only related to liquid investment strategies (excl. Private Equity)

Source: Bellevue Group, as at June 30, 2021



# AuM at a new all-time high – despite persisting uncertainties

Growth in assets under management 2016 – H1 2021

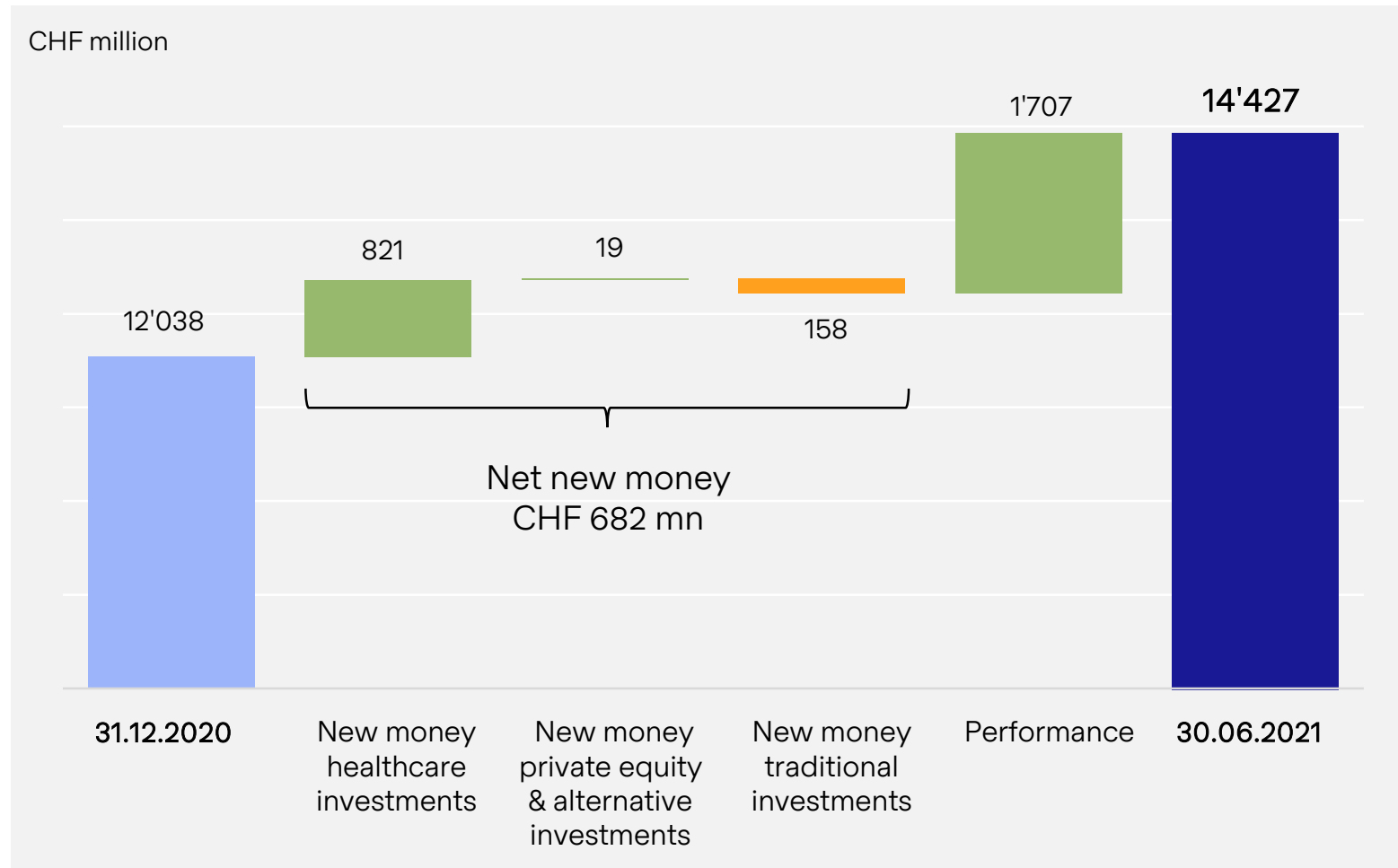


## Assets under management climb to a new record high of CHF 14.4 bn

- Significant increase in AuM of nearly CHF 2.4 bn or 20% in H1 2021
- Compelling growth driven by solid investment performance and strong new money inflows
- Proven investment competencies and product range ensure sustained growth
- Continued focus on alternative investment strategies (incl. private equity) and innovative product developments

# Strong new money inflow in core business

Growth of AuM in H1 2021



## Strong new money inflows in core business with attractive margins

- More than 70% of overall growth driven by performance
- Net new money of nearly CHF 700 million (>10% p.a.), at the high end of target range
- Differentiated alternative investment solutions (incl. the new “Private Markets” unit) prove to be very stable
- Less differentiated investment strategies with slim margins remain under pressure, resulting in further adjustments to product range
- Overall well-balanced asset base, a renewed improvement in the margin

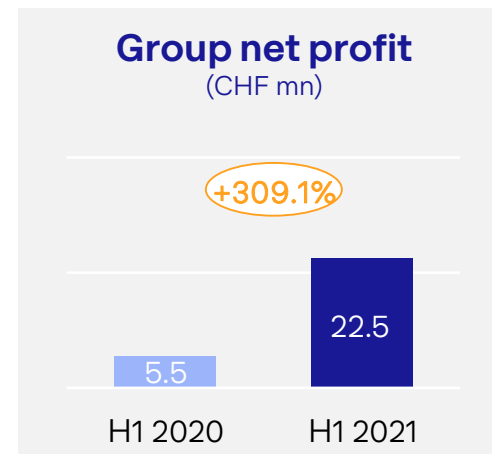
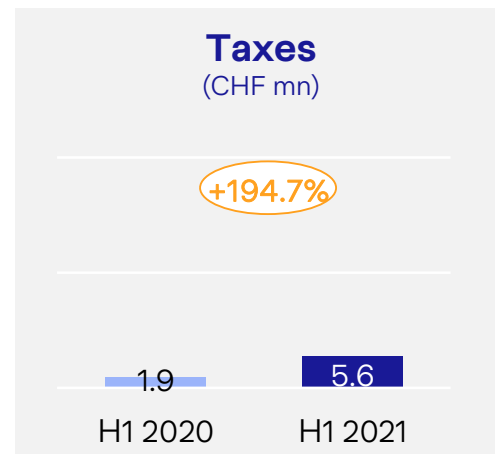
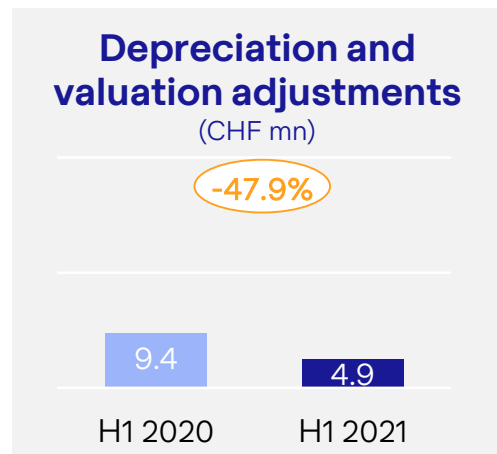
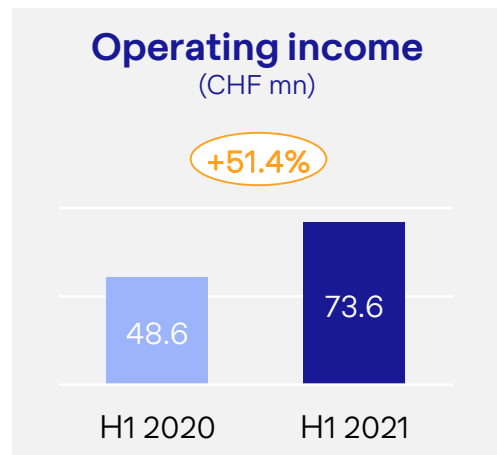
# 2

## H1 2021 Results

Michael Hutter, Group CFO

# Consolidated results

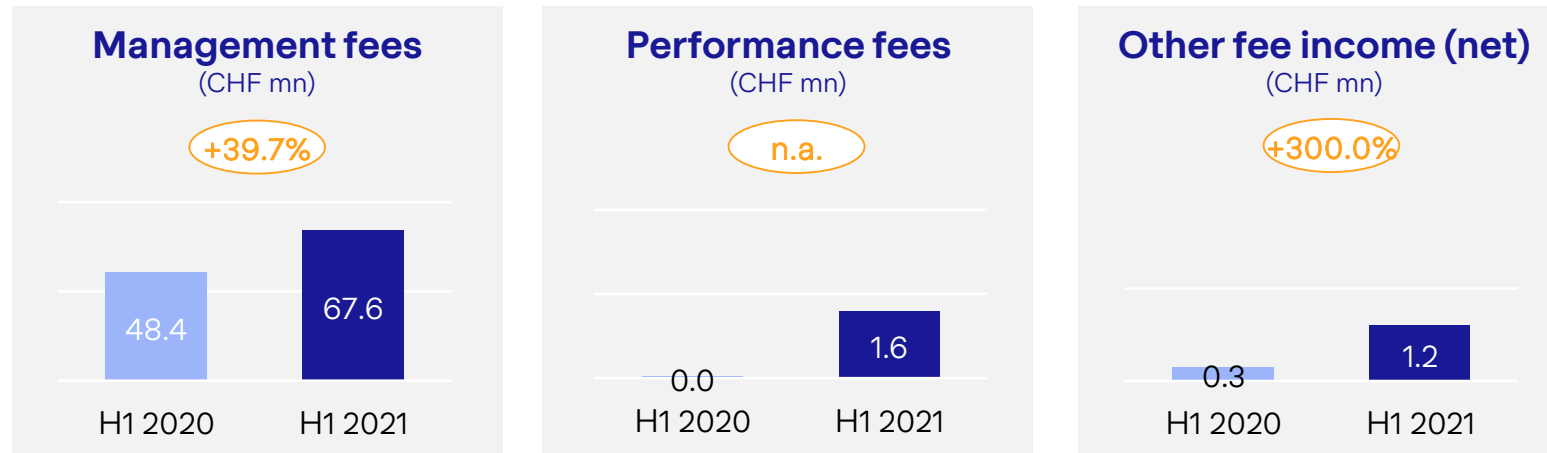
## Group net profit



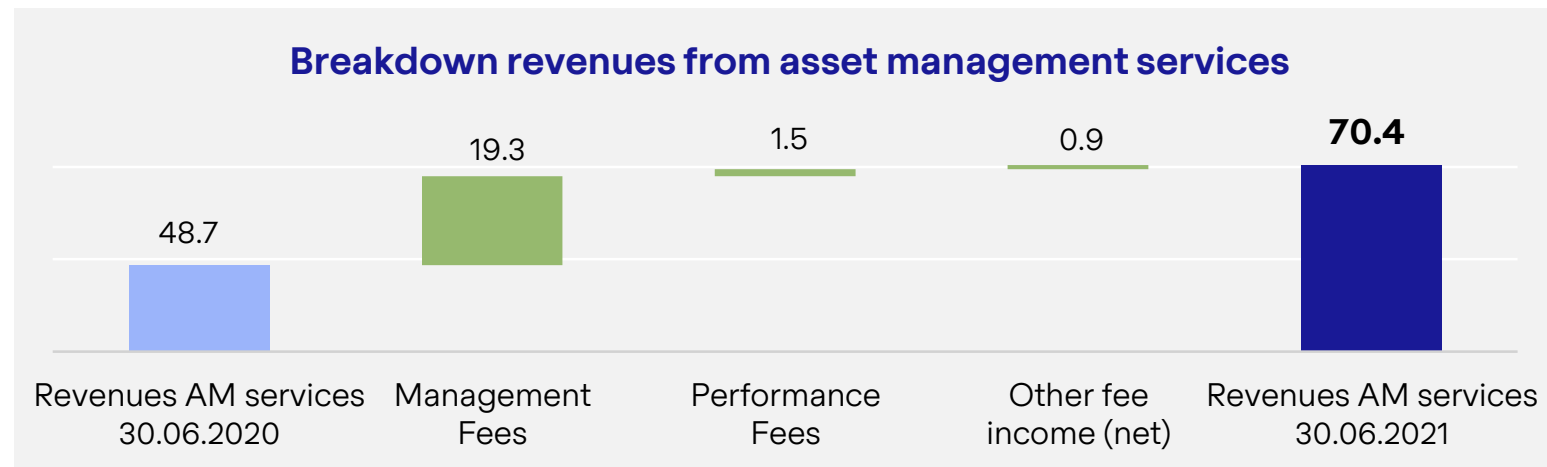
- Total operating income jumps more than 50%
- Operating expenses increase at a proportionally slower pace compared to operating income
- Operating profit up 88%
- Valuation adjustments of CHF 2.9 mn reflect adjustments to client base in StarCapital's low-margin mandates business
- Taxes increased as expected in tandem with the higher pretax profit
- Bottom-line profit more than quadruples

# Consolidated results

Revenues from asset management services

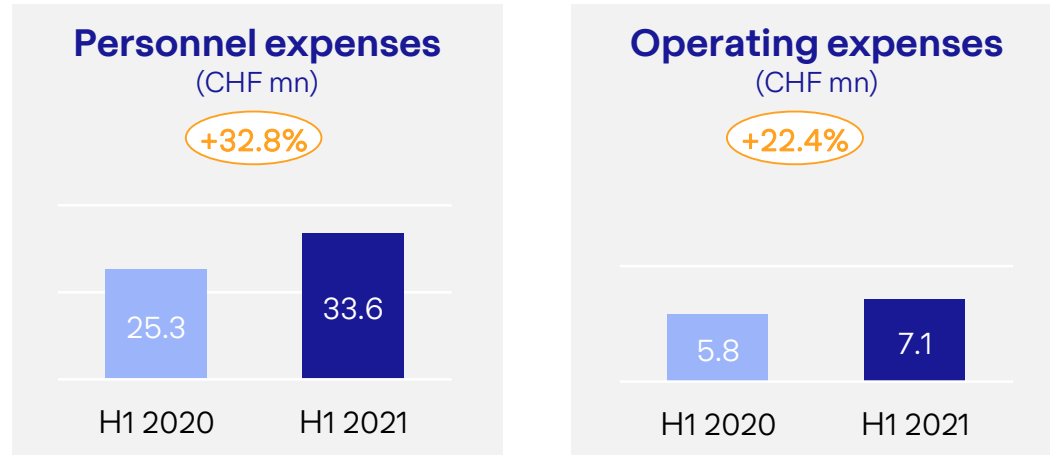


- Management fees up nearly 40% thanks to higher average asset base at attractive margins
- Performance fees in H1 mainly reflect private equity products – performance fees on regulated funds are only recognized when accrued (end of financial year)
- Other fee income (net) reflects transaction fees in the private equity business and other fees or commissions and was slightly higher year-on-year

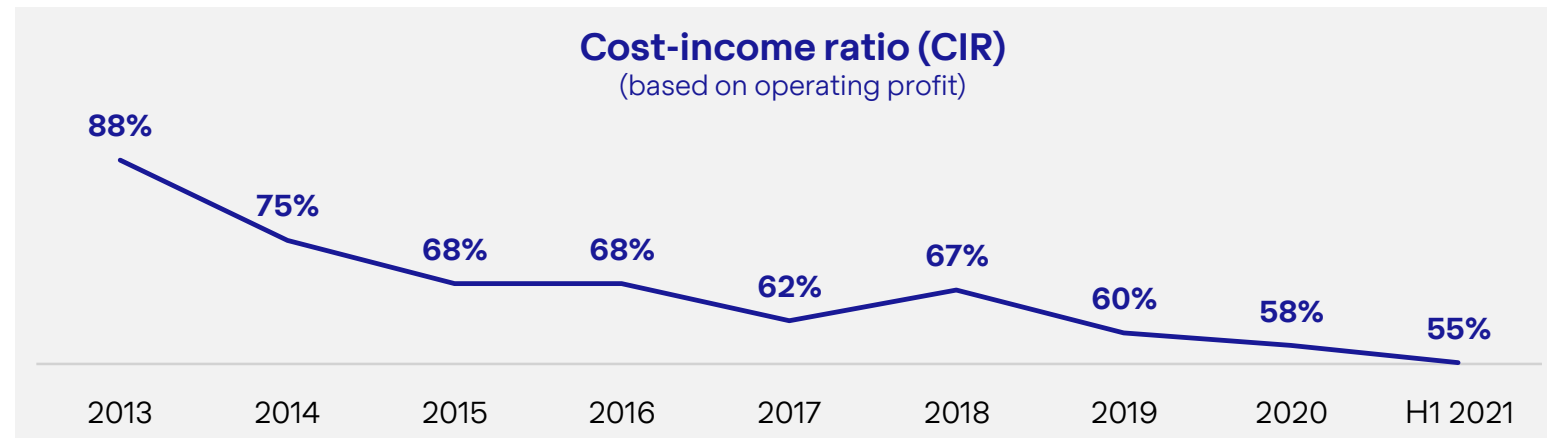


# Consolidated results

## Operating expenses



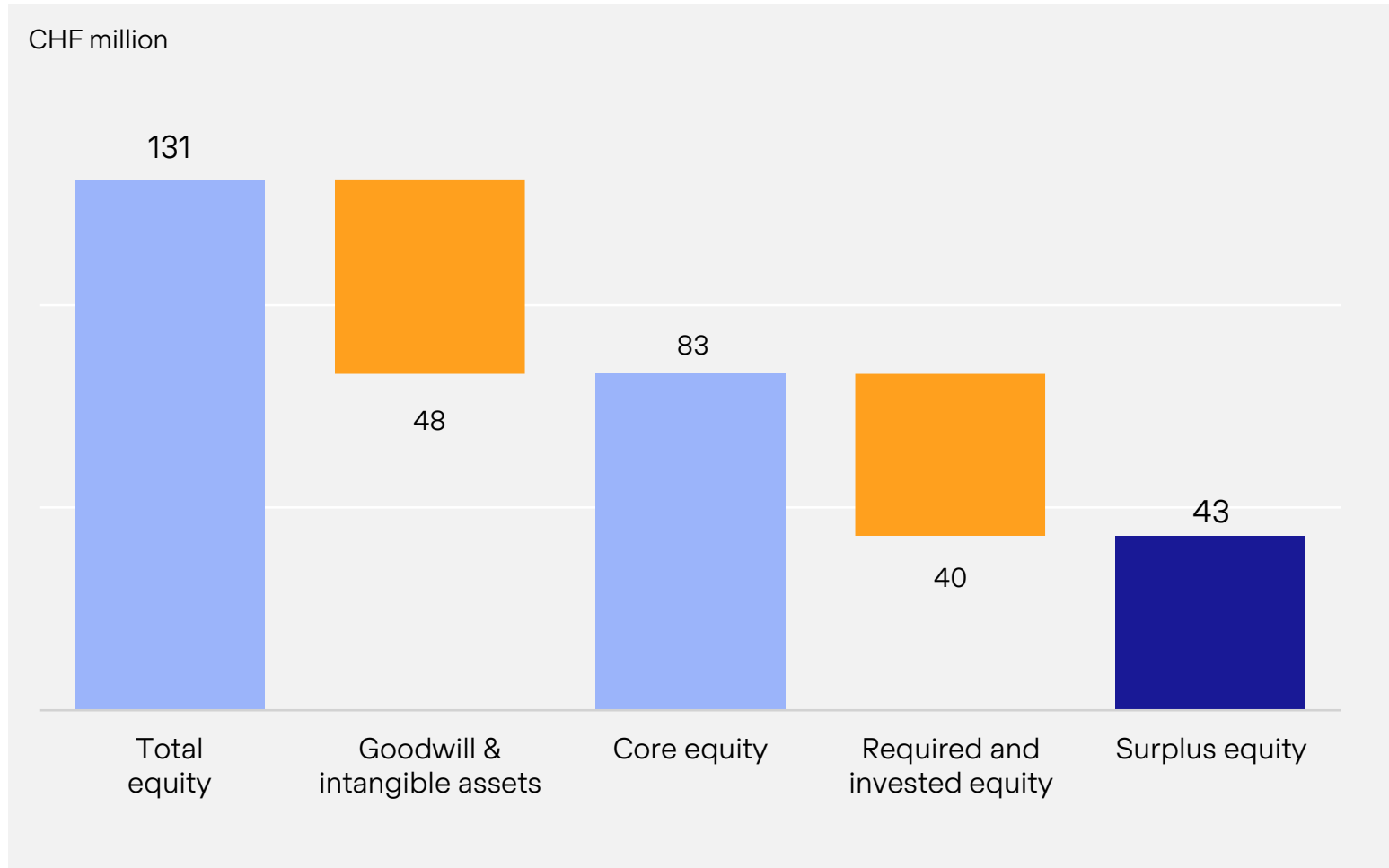
- Increase in personnel expenses mainly reflects higher performance-related pay in the wake of higher operating profits
- Infrastructure capex as well as higher marketing and PR spending versus prior year led to the increase in operating expenses



- Further improvement in the cost-income ratio to 55% thanks to significantly improvement in profitability and proportionally slower cost growth
- CIR based on operating profit confirms the positive downward-pointing long-term trend
- Steady efficiency gains possible thanks to scalability model

# Capital structure and management

As at June 30, 2021 (consolidated)



- Equity capital remains solid thanks to sustained earnings power
- Reduction in goodwill & intangibles (prior year: CHF 53 mn), which reflects ordinary depreciation and value adjustments at StarCapital
- Required level of regulatory minimum capital as a pure asset manager is lower, enabling a very attractive return on equity
- Reserves of CHF 43 mn provide a sound cushion ensuring steady and attractive payouts as well as further growth
- Simple and debt-free balance sheet

# 3

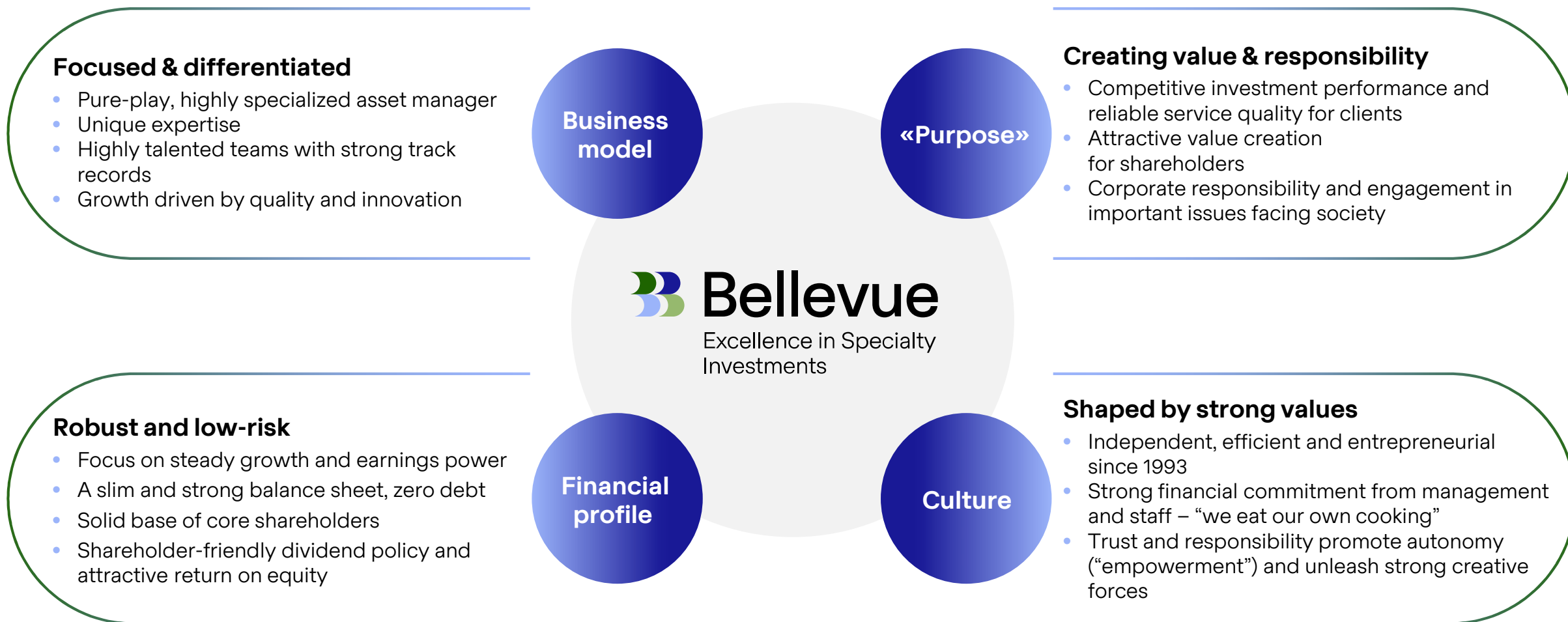
## Business Update & Outlook

André Rüegg, Group CEO



# Bellevue – a “pure play” asset manager

Continued strengthening of strategic profile and positioning



# Our forward and growth strategy

Growth = product quality + innovation + customer momentum

## Strategic product directions

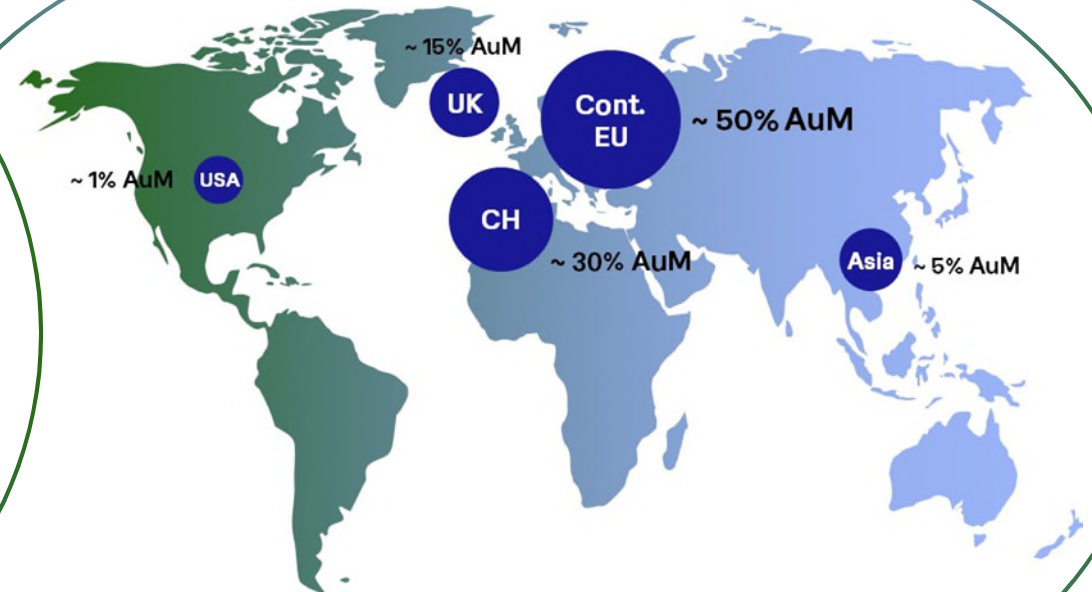
«Grow with the products»

«Innovate»

«Renovate & clean up»



## Strategic market and customer developments



AuM base H1 2021 = CHF 14.4 bn

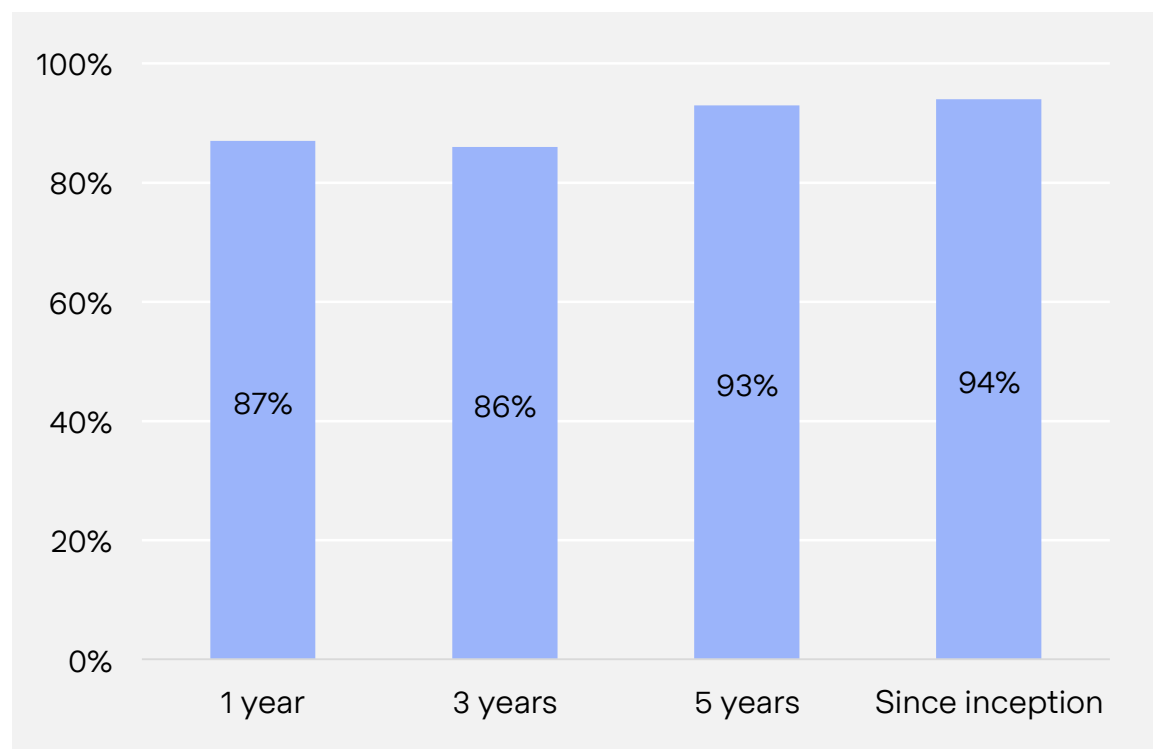
Number of intermediary and institutional clients > 1'000

# Attractive product offering and solid investment performance

High quality and continuity clear value drivers for Bellevue clients

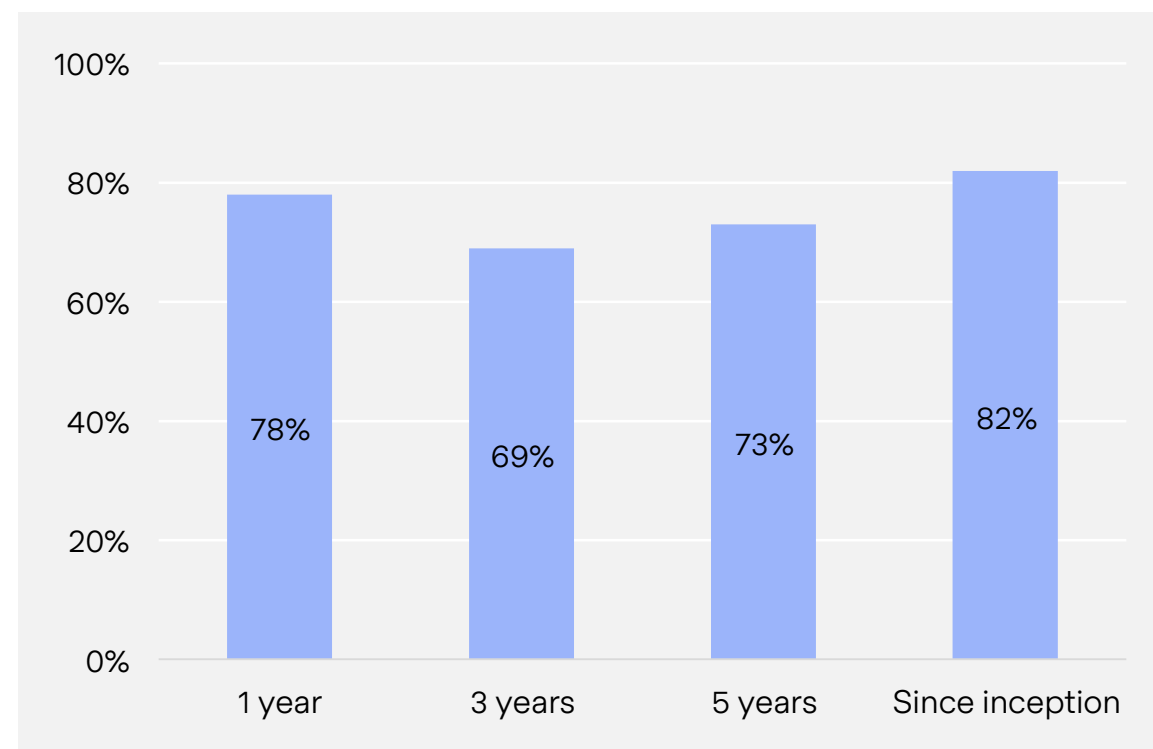
## Competitive performance of investment strategies

Percentage share of AuM<sup>1)</sup> in 1st and 2nd Lipper quartiles



## Value created for investors (“alpha”)

Percentage share of AuM that has outperformed<sup>2)</sup> the benchmark



1) AuM comprises all Lux and CH funds, as well as BB Biotech AG and BB Healthcare Trust plc.

2) Strategies without a benchmark were excluded from this analysis; outperformance net of fees

# Product development and innovation are growth drivers

Strategic priorities and developments 2021

## Strategic focal points

**“Grow with the products”**

**“Innovate”**

**“Renovate & clean up”**

## New developments in 2021

- 4 flagship products > CHF 1 bn
- 3-4 other “blockbusters” could reach 1 bn mark
- Further 5 strategies with AuM between CHF 250 mn and 1 bn
- >75% of product range has reached critical mass

- “Club Deals” for entrepreneurial investments in DACH arranged, enhanced
- “BB Entrepreneur Private KmGK” launched
- Implementation of “ESG integration” in all products
- Full pipeline of ideas for 2021/22

- Various products tweaked or fortified
- Strategic product realignment largely completed

## Effects & Benefits

- Simplified market and customer access (broad range of regulatory platforms)
- Substantial scale effects/marginal profit
- Hardly no capacity limits

- Significant diversification steps (e.g. Private Markets)
- Making inroads into new client segments and markets
- Ongoing development of our “House of Ideas” profile
- Retention of future potential

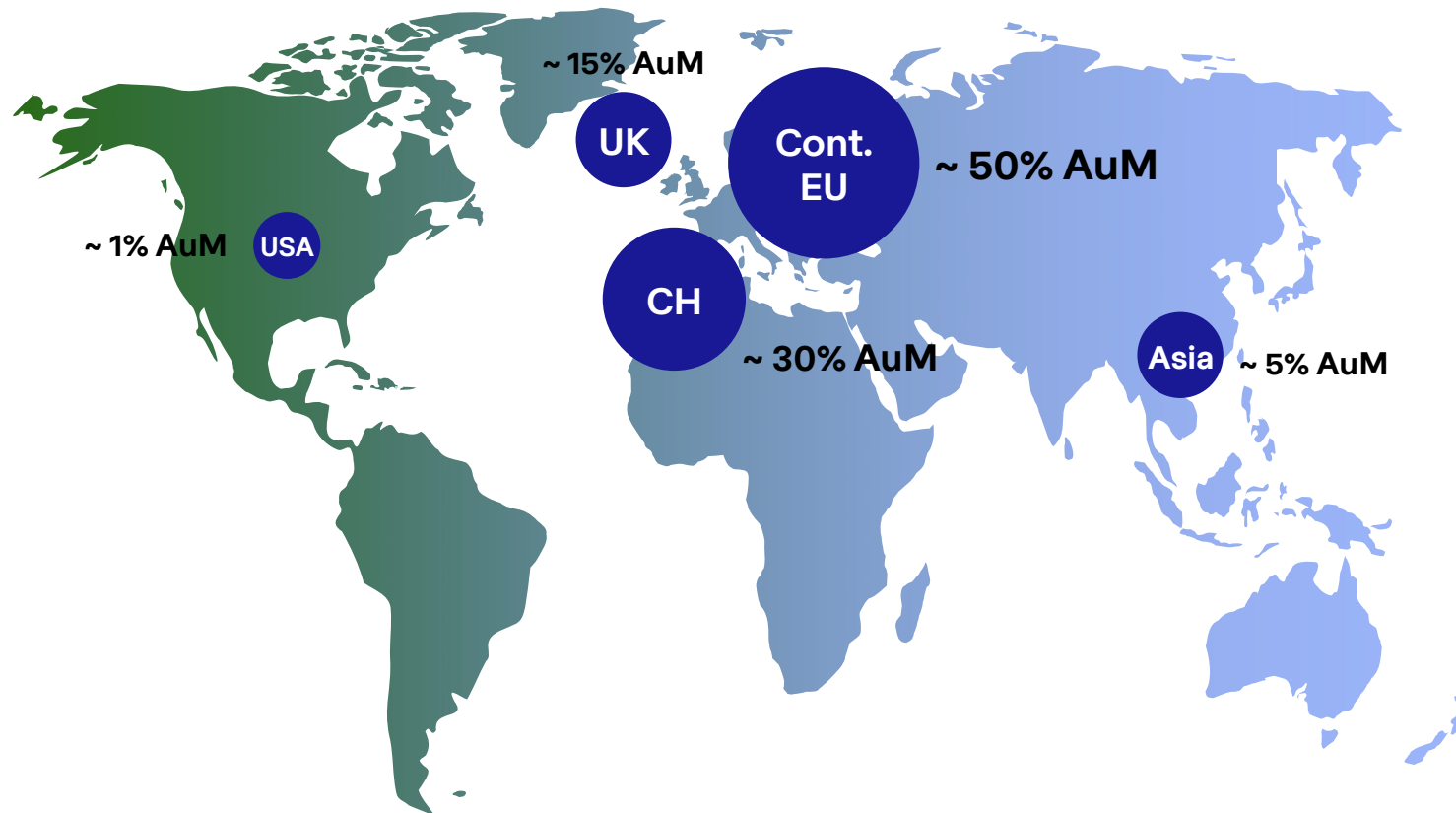
- Ongoing adjustments to meet legal requirements and changing client needs
- Orderly retreat from easily replaceable strategies where margin pressure is high

# Client and growth momentum

Client network continues to grow despite the lockdowns

**AuM base = CHF 14.4 bn**

Number of intermediary and institutional clients > 1'000



## Strong growth in “core markets” across all segments

- Switzerland, Germany, UK (local presence in country)
- Strong growth in demanding client segment (large banks, private banks, institutions) thanks to product size and maturity

## Good growth momentum in strategic niche markets

- Spain, Austria, Luxembourg
- Open up new markets: Italy, Israel and the Netherlands

## Growing momentum in Asian markets

- Singapore and Hong Kong, established as important “hubs”
- Selective expansion in other markets

# Progress in ESG – the new market reality!

Sustainable and responsible investing with and in Bellevue

## Corporate values

“Bellevue is committed to sustainable, responsible and values-driven business practices” <sup>1)</sup>

### Corporate Level ESG Policy Bellevue Group



#### Environment

- Waste management and recycling
- Energy consumption
- Transportation and mobility
- Procurement process



#### Social

- Work culture
- Equality
- Healthcare
- Employee recruitment
- Employee stock ownership plan
- In-house management of company pension fund
- Donations & charities



#### Governance

- Swiss stock market regulations (Directive on Corporate Governance)
- External audit/approval of compensation report
- Swiss financial market regulations
- Clearly defined, balanced separation of roles/responsibilities

### Investment Portfolio Level ESG Investment Policy Bellevue Group



#### Dedicated ESG strategies

- Launch of dedicated ESG strategies tailored to specific client needs

**BB Adamant Sustainable Healthcare**  
Bellevue Funds (Lux)

**BB Sustainable Entrepreneur Europe** <sup>2)</sup>  
Bellevue Funds (Lux)



#### ESG integration (2020/21)

- Compliant with global standards and norms (UN GC, UN GPBHR, ILO Standards, controversial weapons)
- Values-based exclusions (tobacco, gambling, nuclear power, etc.)
- Evaluation of ESG-specific risks before every investment decision
- ESG risks factored into portfolio construction
- ESG engagement and active use of voting rights from portfolio companies

### Initial measurement of carbon footprint (2021)



### Cooperation partners



**SUSTAINALYTICS**

a Morningstar company



**MSCI**



**MSCI ESG RESEARCH INC.**

<sup>1)</sup> UN GC = UN Global Compact, UN GPBHR = UN Guiding Principles for Business and Human Rights, ILO = International Labor Organization

<sup>2)</sup> Launch planned in Q4 2021

# Outlook for H2 2021

Strong position enables a solid performance despite challenging environment

## **Business model shows high dependency on capital market**

- Still no alternative to equities due to structural capital market developments
- Global healthcare lagged the overall market in H1 2021, offers further upside potential due to cheaper relative valuation
- However, signs of overheating and recent political developments call for caution

## **A solid business base with a clear growth strategy**

- Comparison base effect associated with higher level of AuM signals further improvement in profitability
- High quality and continuity of product portfolio bode well for new client pipeline
- Ongoing portfolio optimization and vigorous product innovation and new market development proceeding as planned

## **Strong financial footing**

- Operating income flows are of high quality and reliability (high share of recurring revenue flows)
- High scalable business model with a simple and debt-free balance sheet
- Strong equity base allows further value creation and attractive payouts for shareholders

# Outlook H2 2021

Long-term goals reiterated

## 1 Assets under management (AuM)

- Steady expansion of business base targeted, but depends on the capital market
- Organic new money growth in a range of 5-10% p.a.

## 2 Profitable top-line growth

- Asset-based revenues with higher margin quality and long-term growth of 7-10% p.a.
- Performance- and transaction-based revenues round out revenue mix

## 3 Cost/income ratio (CIR)

- Short-term target range of 60-65% (adjusted, i.e. excl. non-recurring items)
- Medium-term target range of <60%

## 4 Operating profit

- Proportionally faster growth thanks to economies of scale in business model
- Stable and strong operating profits ensure steady dividend policy

## 5 Return on equity

- Continuation of shareholder-friendly dividend policy
- Attractive return on equity of >15%, thanks to strict capital management

## 6 Performance quality

- Very high percentage of our investment strategies beat their benchmark
- Very high percentage of our investment strategies are ranked in 1st and 2nd performance quartile



# 4

## Questions & Answers

# A

## Appendix

# Additional details of H1 2021 results

# Consolidated financial statements

## Consolidated income statement

CHF 1'000

	1.1.-30.06.2021	1.1.-30.06.2020	Change
Revenues from asset management services	70 395	48 680	+ 21 715
Income from financial investments	3 039	- 220	+ 3 259
Net other income	199	179	+ 20
<b>Operating income</b>	<b>73 633</b>	<b>48 639</b>	<b>+ 24 994</b>
Personal expenses	- 33 569	- 25 282	- 8 287
Other operating expenses	- 7 096	- 5 836	- 1 260
Depreciation and amortization	- 1 997	- 2 362	+ 365
Valuation adjustments and provisions	- 2 888	- 7 032	+ 4 144
<b>Operating expenses</b>	<b>- 45 550</b>	<b>- 40 512</b>	<b>- 5 038</b>
Taxes	- 5 624	- 1 924	- 3 700
<b>Group net profit (continuing operations)</b>	<b>22 459</b>	<b>6 203</b>	<b>+ 16 256</b>
Group net profit from discontinued operations (net of tax)	-	- 697	+ 697
<b>Group net profit</b>	<b>22 459</b>	<b>5 506</b>	<b>+ 16 953</b>

# Consolidated financial statements 2021

## Consolidated balance sheet

CHF million

	Assets	Liabilities	
Cash	53.1	51.2	Liabilities
Receivables	17.6	3.3	Leasing liabilities
Financial assets	41.4	8.9	Tax liabilities
Non-current assets	4.0		
Other assets	28.9		
Goodwill and intangibles	49.1	130.7	Equity

- Asset mix is as follows:
  - CHF 116.6 mn current
  - CHF 77.5 mn non-current
- Liability mix is divided as follows:
  - CHF 39.5 mn current
  - CHF 23.9 mn non-current
- Debt-free balance sheet
- Equity base is slim and strong

# Consolidated financial statements

## Alternative Performance Indicators

CHF 1'000

	1.1.-30.06.2021	1.1.-30.06.2020	Change
<b>Operating income</b>	<b>73 633</b>	<b>48 639</b>	<b>+ 24 994</b>
Personnel expenses	- 33 569	- 25 282	- 8 287
Other operating expenses	- 7 096	- 5 836	- 1 260
<b>Operating expenses</b>	<b>- 40 665</b>	<b>- 31 118</b>	<b>- 9 547</b>
<b>Operating profit</b> (continuing operations)	<b>32 968</b>	<b>17 521</b>	<b>+ 15 447</b>
Depreciation and amortization	- 1 997	- 2 362	+ 365
Valuation adjustments and provisions	- 2 888	- 7 032	+ 4 144
<b>Group profit before tax</b> (continuing operations)	<b>28 083</b>	<b>8 127</b>	<b>+ 19 956</b>
Taxes	- 5 624	- 1 924	- 3 700
<b>Group net profit</b> (continuing operations)	<b>22 459</b>	<b>6 203</b>	<b>+16 256</b>
Group net profit from discontinued operations (net of tax)	-	- 697	+ 697
<b>Group net profit</b>	<b>22 459</b>	<b>5 506</b>	<b>+ 16 953</b>

# Consolidated financial statements

Key figures (1/2)

	1.1.-30.06.2021	1.1.-30.06.2020	Change
<b>Consolidate income statement</b>			
Cost/Income Ratio	55.2%	64.0%	-
Earnings per share (in CHF)	1.69	0.46	+267.4%
	30.06.2021	31.12.2020	Change
<b>Asset under management (in CHF million)</b>			
Total managed assets	14 427	12 038	+ 19.8%
Net new money (1.1. to 30.6.)	682	38	n.m.
<b>Consolidate balance sheet (in CHF 1 000)</b>			
Total assets	194 097	235 564	- 17.6%
Total liabilities	63 361	69 748	- 9.2%
Total equity	130 736	165 816	- 21.2%
Equity per share (in CHF)	9.71	12.32	- 16.4%
Return on equity, annualized (1.1. to 30.6.)	39.6%	8.3%	-

# Consolidated financial statements

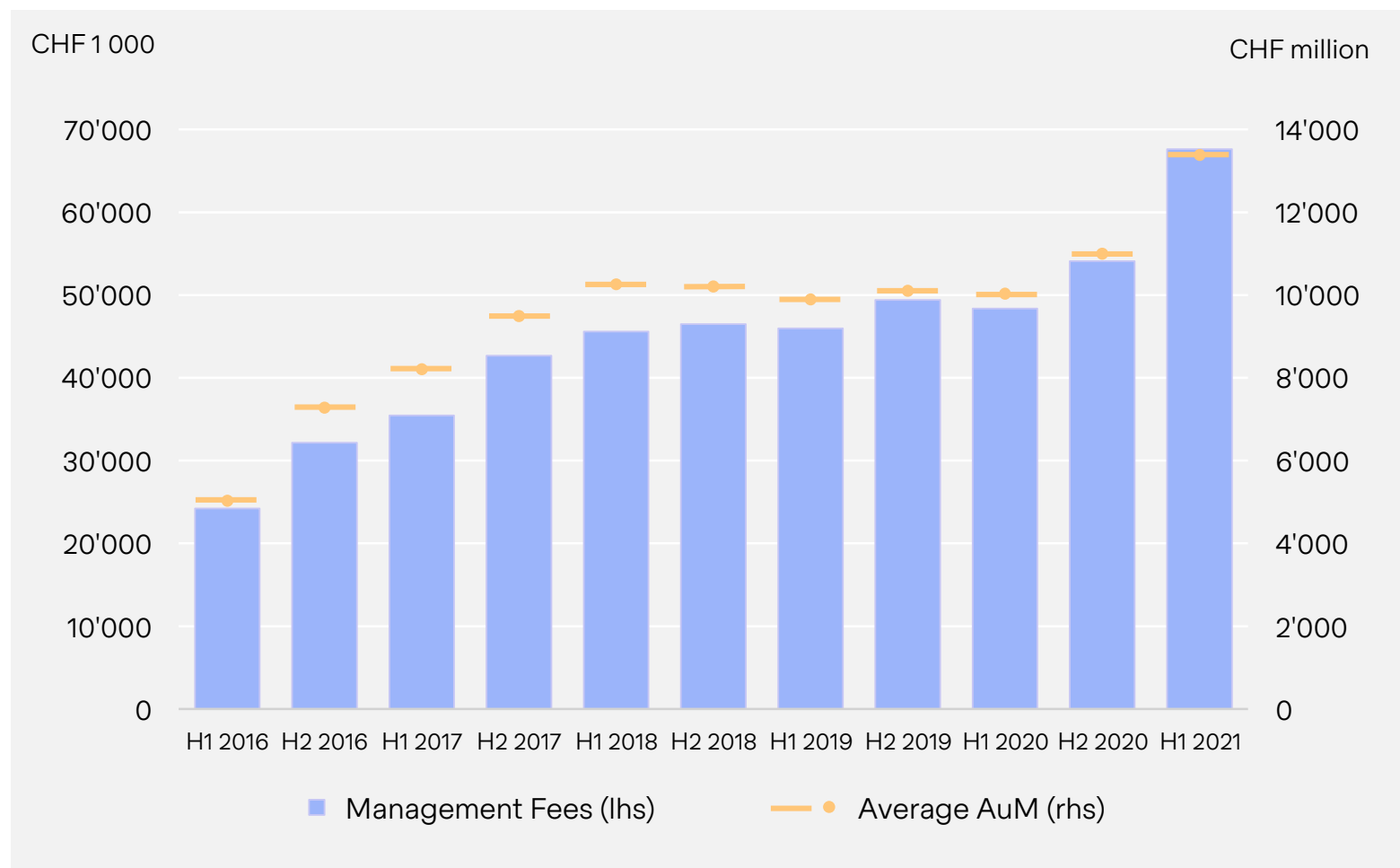
Key figures (2/2)

	30.06.2021	31.12.2020	Change
<b>Staff (FTEs)</b>			
Number of staff (at cutoff date)	94.0	99.4	- 5.4%
<b>Share price</b>			
Closing price, Bellevue Group registered shares (in CHF)	40.0	30.80	+ 29.9%
High / Low (in CHF, 1.1. to 30.6.)	30.40 / 43.00	19.70 / 29.00	-
Market capitalization (in CHF million)	538	415	+29.9%



# Significantly stronger earnings power

Management fees and average AuM, H1 2016 - H1 2021

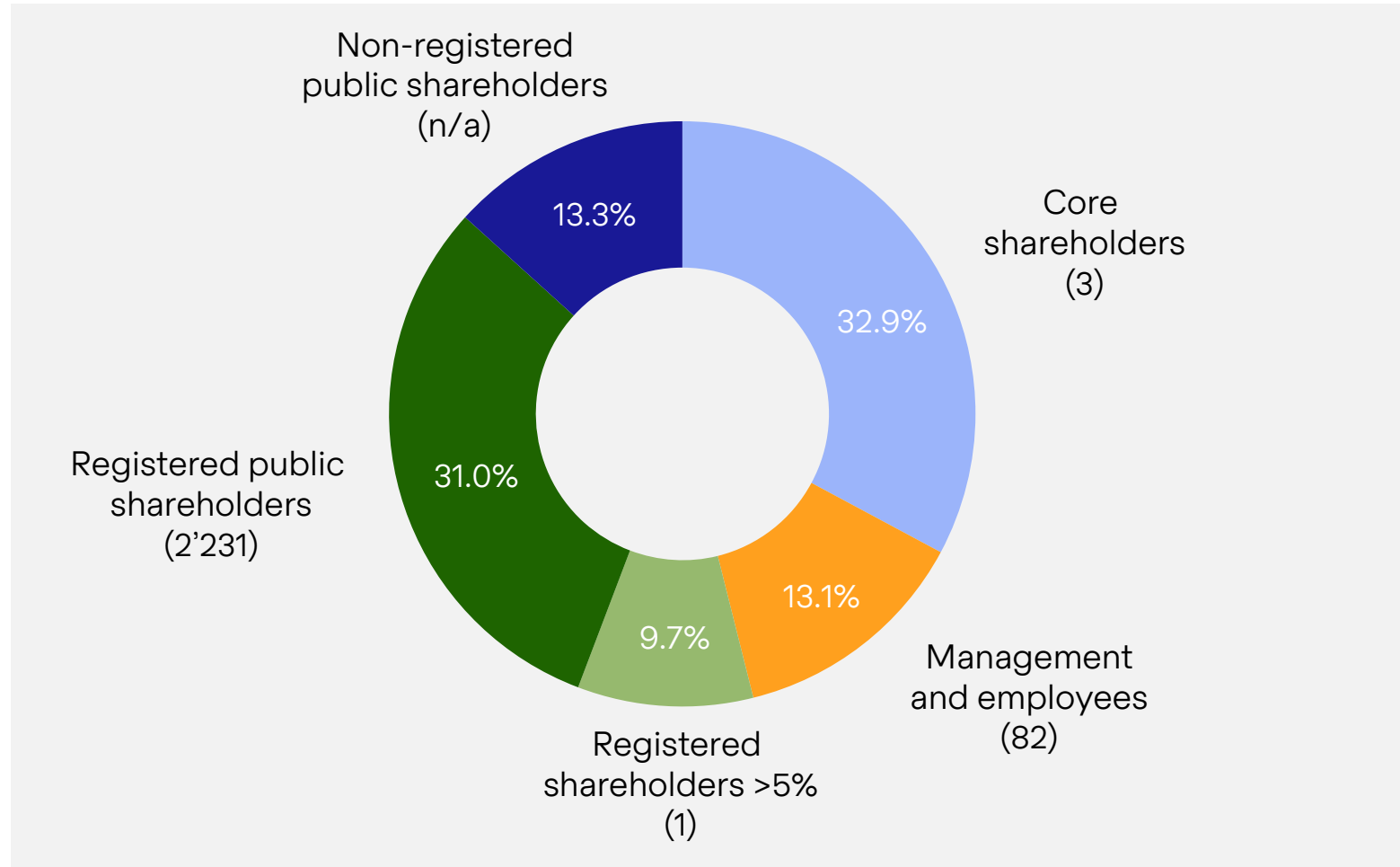


## Asset-based income is the primary focus of the business model

- Very high percentage of income is recurring in nature: Management fees account for approx. 92% of total income
- Ongoing adjustment of the product mix led to a further improvement in margin quality in the period under review
- Business model clearly dependent on general stock market environment
- Management fees are calculated using average AuM, which “smooths out” periods of high volatility
- In sum, sustained earnings power with growth potential

# Shareholder base

Structure of the shareholder base as of June 30, 2021



## Attractive value creation leads to stable shareholder base

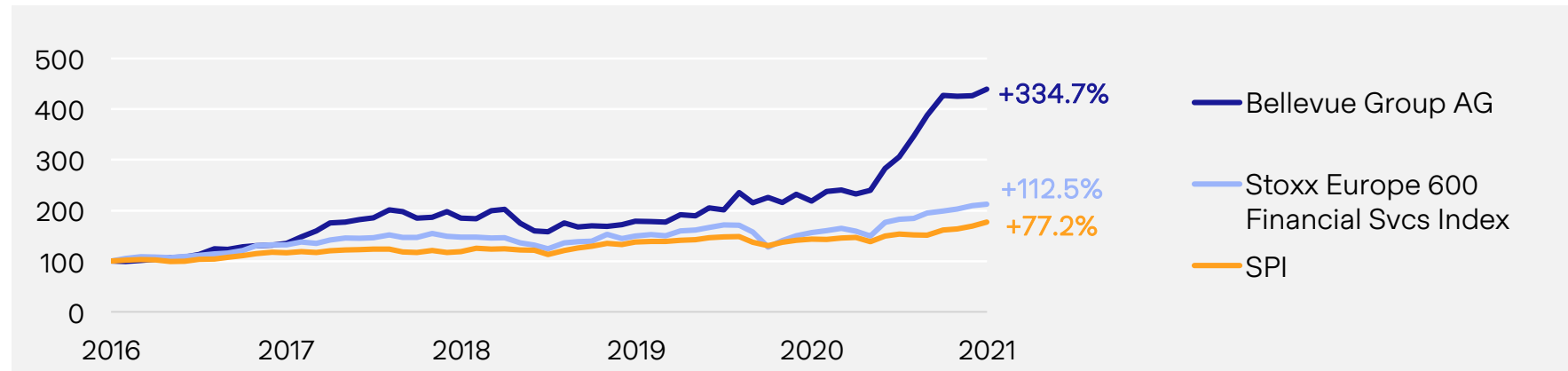
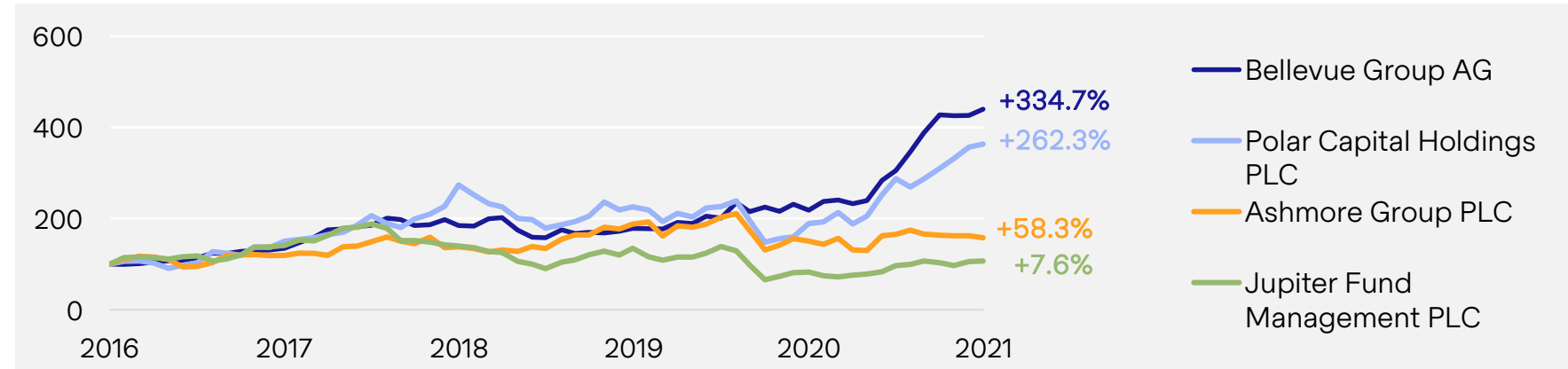
- Strong commitment of core shareholders
- Substantial increase in management/ employee shareholders (31.12.2020: 12.6%)
- Hansjörg Wyss, a long-term oriented shareholder (9.7%) could be won in 2020
- Very transparent shareholder base: >86% registered (2'317 shareholders)
- Shareholder-friendly dividend policy unchanged, strengthening sense of continuity

# Bellevue Group shares (BBN SW)

Pleasing performance compared to relevant indexes and other asset managers

## Total return in CHF (5 years)

Indexed to 100 (in %)



Market capitalization as of 30.06.2021

**CHF 538 mn**

Dividend for 2020

**CHF 1.50** (plus special dividend of CHF 2.50)

Dividend yield as of 31.12.2020

**4.9% <sup>1)</sup>**

1) Based on ordinary dividend of CHF 1.50 and share price on December 31, 2020

Source: Bloomberg, Bellevue Group, as at June 30, 2021

# Business profile & strategy

# Bellevue a "pure play" asset manager

A clear mission statement

As a **specialty investment manager**, we create attractive returns and performance for our clients and shareholders. We apply our expertise and competence to important issues of our times and **are a responsible corporate citizen**.

## What sets us apart?

Our most valuable asset are our **talented experts**, who stand for team spirit, **superior performance and a high level of continuity**. The **reliable quality** of our work and strong innovation skills are the basic building blocks for creating **solid value** for our stakeholders.

Our strong convictions in the investment decisions we make is why we also have a stake in our products – and thus in the success of the clients we serve.

**Creating value with specialty investments backed by expertise and innovation.**

**Independent – entrepreneurial – committed.**

# Attractive offering with clearly differentiated investment expertise

Good balance between “specialty” and “diversification” – for investors and shareholders!



## Investment companies

- Biotech
- Healthcare Global

## Investment funds

- Biotech
- Medtech & Services
- Digital Health
- Asia / Emerging Markets
- Healthcare Global
- ESG strategies

## Mandates

- Custom fund mandates
- Institutional mandates

**AuM CHF 11.7 bn**



## Private equity funds

- Biotech ventures funds
- Entrepreneur Private funds

## Private equity investments

- Private equity direct investments

## Absolute Return strategies

- Global Macro (alternative UCITS)

## Mandates

- Custom fund mandates
- Institutional mandates

**AuM CHF 1.0 bn**



## Specialized growth strategies

- Entrepreneur strategies (CH/EU)
- Frontier markets (Africa)

## Defensive investment strategies

- Global value strategies

## Fixed income strategies

- Global fixed income strat. (unconstrained)

## Multi-asset strategies

- Defensive / dynamic multi-asset strategies
- Long/Short multi-asset strategies

## Mandates

- Custom fund mandates
- Institutional mandates

**AuM CHF 1.7 bn**

# Steady value creation for shareholders over the long-term

Comparison of key figures 2015 – 2020

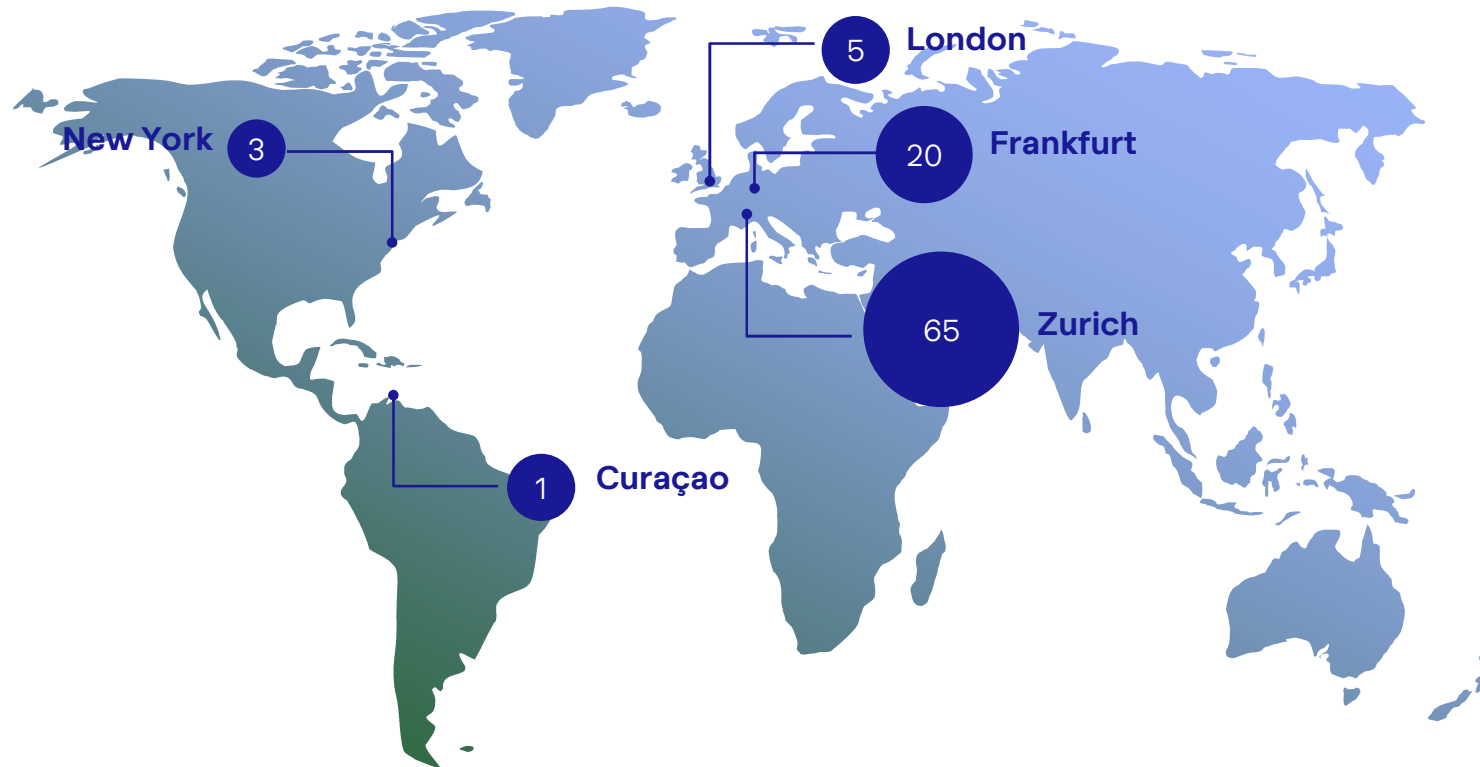
	2015*		△		2020
<b>Client assets</b>	CHF 6.8 bn	+	<b>77%</b> (12.0% p.a.)	=	CHF 12.0 bn
<b>Total operating income</b>	CHF 80.0 mn	+	<b>37%</b> (6.6% p.a.)	=	CHF 109.9 mn
<b>Operating profit</b>	CHF 27.8 mn	+	<b>67%</b> (10.7% p.a.)	=	CHF 46.3 mn
<b>Scale effects &amp; efficiency</b>	<ul style="list-style-type: none"> <li>FTE</li> <li>AuM/FTE</li> <li>EBTDA/FTE</li> <li>CiR</li> </ul>				
	87 CHF 78.2 mn CHF 320'000 68.2%		+ 13.8% + 55.0% + 46.3% - 10.2 pt.		99 CHF 121.2 mn CHF 468'000 58.0%

\* Figures incl. Bank am Bellevue

Source: Bellevue Group, as at December 31, 2020

# International reach, locally anchored

Ongoing development of international business reach with a strong corporate culture



## High workforce stability and quality

- Constantly growing talent pool
- Very low voluntary turnover rate
- Strong commitment from key individuals and talents at all units

## On a growth track

- Ongoing expansion of international presence in Zurich, London and Frankfurt, growing talent pool
- International presence enhances distribution capacity

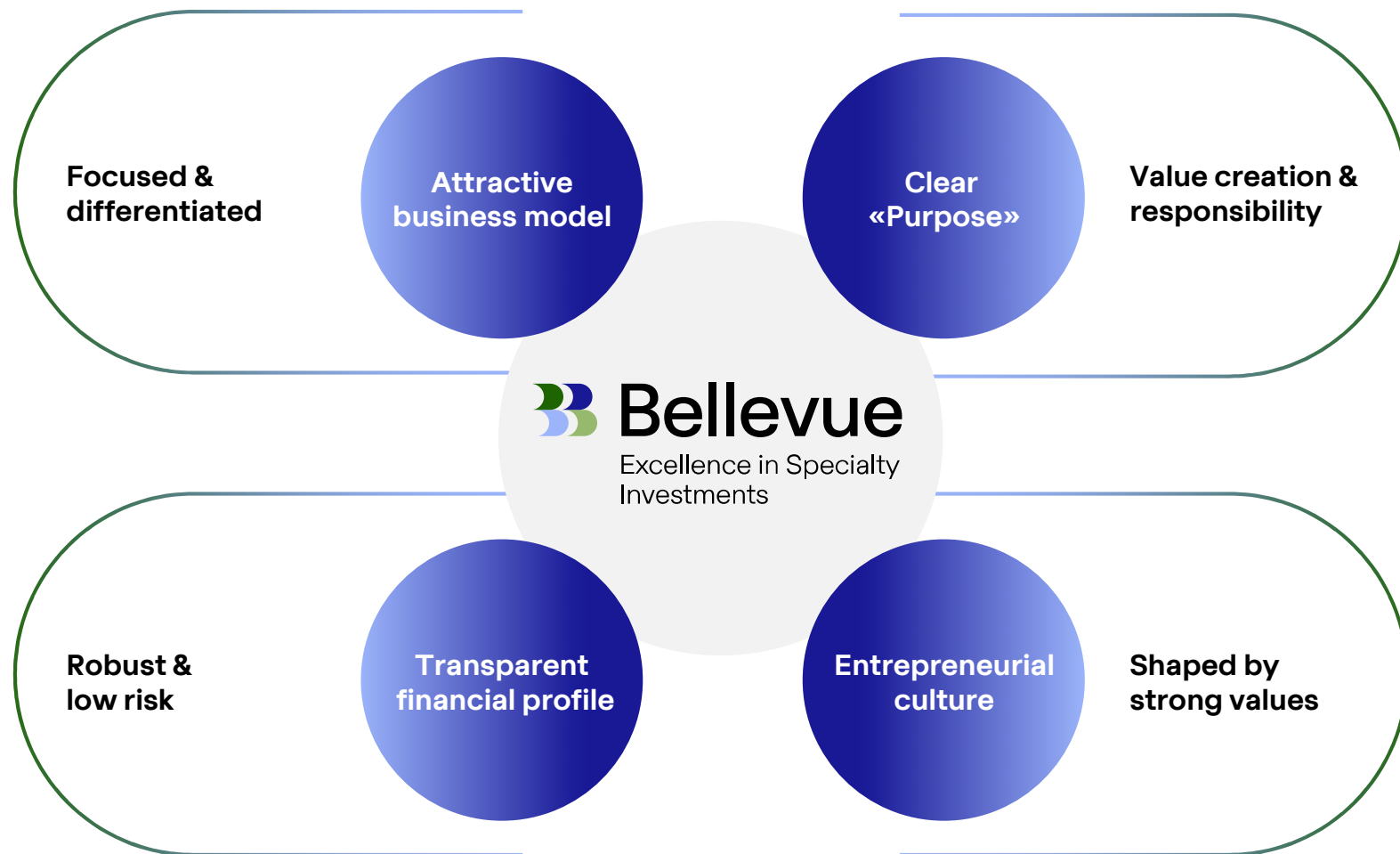
## International market access

- Asset management licenses in 3 key markets: Switzerland, Germany/EU, UK
- Broad product range with clearly defined standards, easily transplanted across international borders



# Bellevue – a “pure play” asset manager

Differentiated strategic company profile with clear positioning



Established

**1993**

Credo

**“We eat our own cooking”**

Market cap.

**CHF 538 mn**

Number of employees (in FTE)

**94**

AuM

**CHF 14.4 bn**

Shareholders' equity

**CHF 131 mn**

Shares held by anchor shareholders & employees

**46.0%**

# Business model and positioning enable more growth

Our growth drivers

## Growth drivers



### Market performance



### New money growth



### Acquisitions

Positioning  
& strengths

- Structural **growth themes** with solid fundamentals
- **Diversification** in quality, fixed income and multi-asset strategies
- **Market hedge** with uncorrelated strategies (alternative investments)
- Early identification / implementation of **attractive investment themes** («ideas»)

- High level of **attractiveness and innovation** across the product range
- Competitive **performance and service quality** with long-term track records
- High level of investor trust thanks to **stability and continuity**
- Steadily growing **distribution and client network**
- Ability to penetrate **new markets**

- Proven **experience and record of success** (five transactions successfully completed)
- **Financial means** available (capital reserves)
- **Clear strategic priorities:**
  - Strengthen AuM base
  - Strengthen expertise
  - Complementary add-ons
- Highly **selective** approach

Basic thoughts  
& priorities

- **Further diversification:**
  - Defensive strategies
  - Absolute return
  - Private market investments

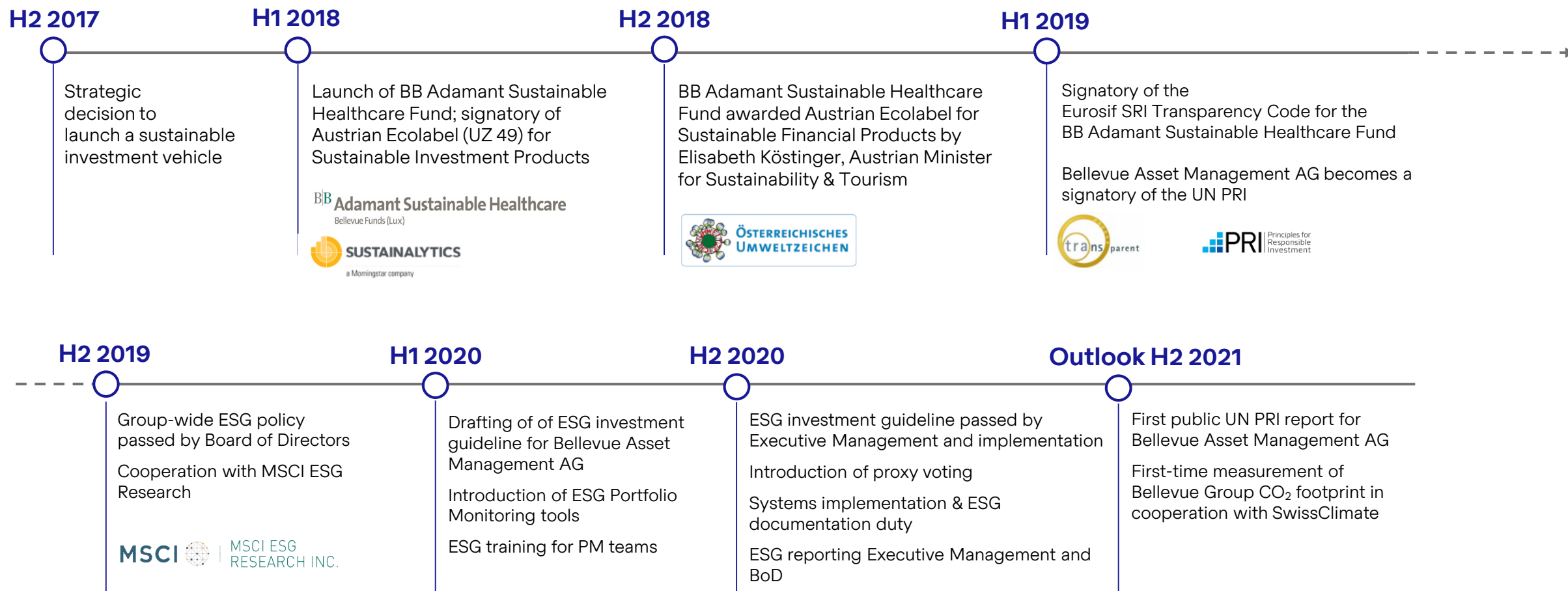
- **Product innovation** / create new «ideas»
- Strong **focus on quality**
- New **growth markets**

- Clear focus on **smaller (team) deals** (complementary or reinforcing)
- Weigh up manageable **risks** and accept them



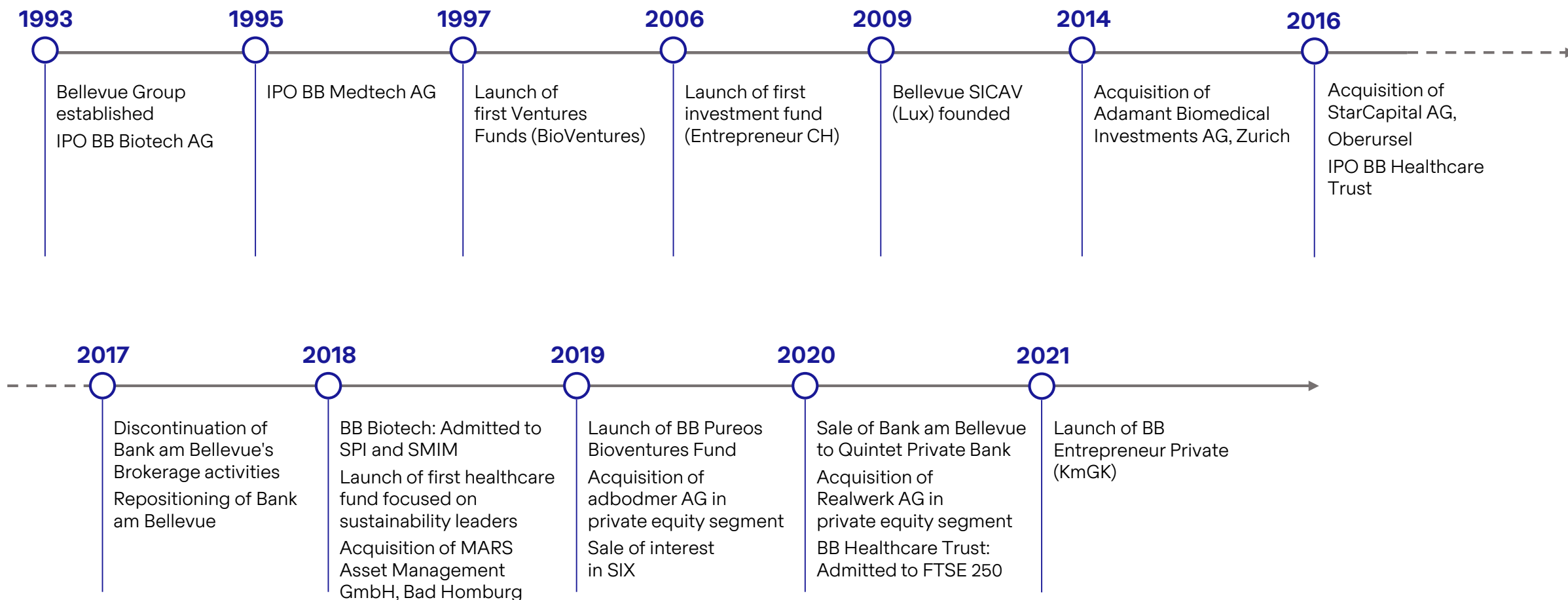
# Bellevue – firmly committed to ESG investing

## Major ESG milestones



# Milestones in the Group's history

Headline events since the Group's establishment in 1993



# New developments in private equity business

Launch of BB Entrepreneur Private KmGK

## Strategy

- Swiss investment company focused on growth
- Equity investments in hidden champions in the SME segment: Successful, owner-managed companies in the German-speaking DACH region
- Differentiated strategy: Clearly focused on executing growth initiatives in collaboration with the business managers, not on management buyout or leverage strategies
- adbodmer AG, our wholly owned subsidiary, acts as an experienced advisor with a network that has been cultivated over many years
- Co-invest with adbodmer's exclusive group of investors, which includes prominent UHNW business families
- Diversified portfolio of 12-18 investments

## Fundraising

- Committed capital of CHF 40 mn has been raised since launch in February
- Diversified investor base: Pension funds, (U)HNWI and banks
- Anticipated final closing is in Q1 2022

## Success factors

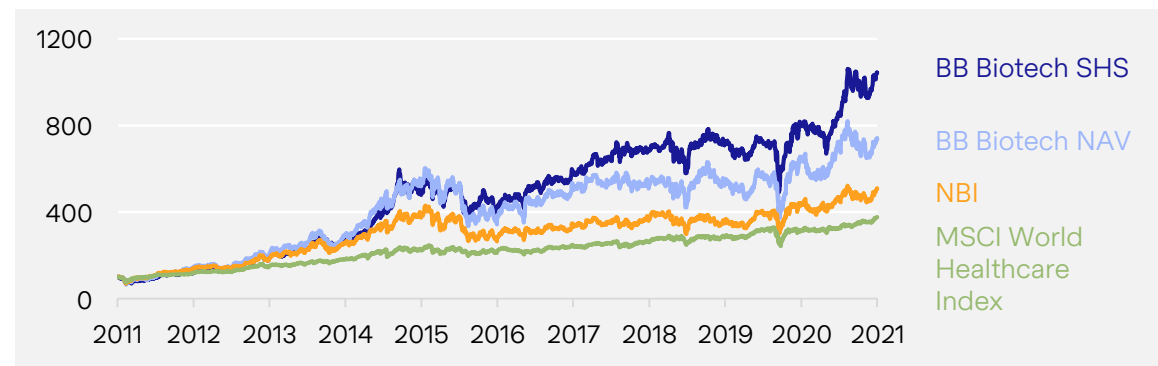
- “We eat our own cooking” - Bellevue Group, its own pension fund and numerous employees are significantly invested
- 30% of committed capital already invested
- Opportunities beyond the mainstream thanks to proprietary network and deal sourcing
- Attractive seed portfolio: Investments have been made in 4 innovative companies with great potential thanks to in-house technology, active in the following sectors:
  - Construction industry and services for building technology systems
  - Optical components for industrial goods and consumer electronics
  - Sports marketing, sponsoring and advertising technology

# BB Biotech – growing in a challenging market environment

Flagship product with convincing long-term performance track record

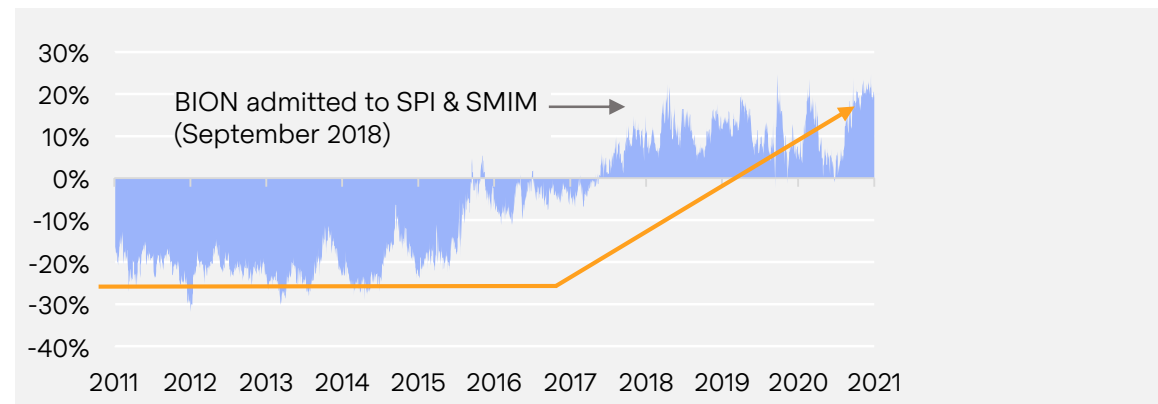
## 10y total return (in CHF)

Indexed in %



## Development of discount/premium to NAV

in %



## Total return comparison (in CHF)

	YTD	3 years	5 years
BB Biotech shares	22.2%	51.3%	148.8%
BB Biotech NAV	8.9%	46.3%	100.8%
Nasdaq Biotech Index (NBI)	13.5%	41.5%	85.9%
MSCI World Healthcare	14.9%	44.9%	69.4%

## Summary

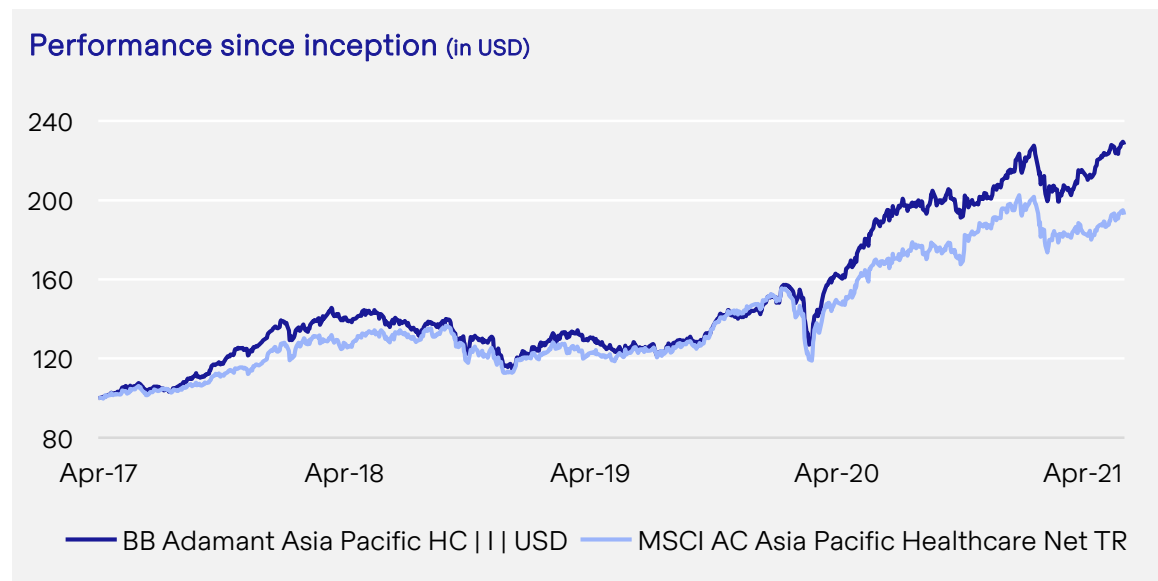
- Technological advancements, burgeoning capital flows and vaccine rollouts are creating positive momentum for the biotech sector
- Moderna's mRNA-1273 vaccine for SARS-CoV-2 was instrumental in curbing the pandemic (Moderna joined S&P 500 index on July 21, 2021)
- FDA's controversial approval of Aduhelm, the first novel therapy for the treatment of Alzheimer's disease
- Two new innovative oncology companies were added to the portfolio in H1 2021
- No change in dividend policy (5% dividend yield)

# Performance quality & innovation for growth

Differentiated healthcare strategies with strong appeal to new assets

## BB Adamant Asia Pacific Healthcare

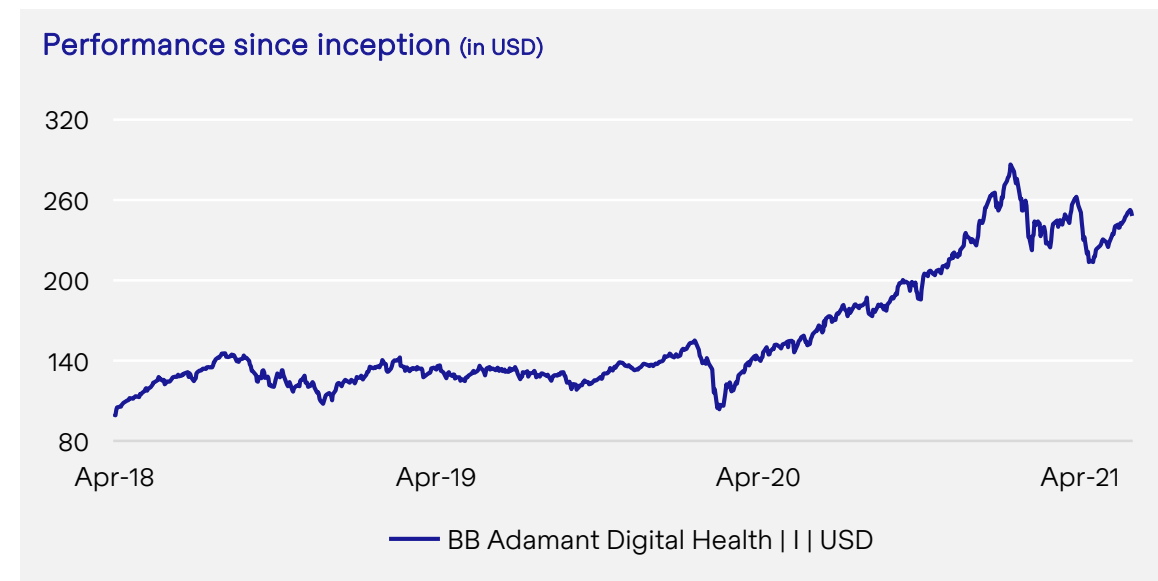
Equity fund investing in companies in the healthcare sector of the Asia-Pacific region



	YTD	ITD
BB Adamant Asia Pacific HC – USD-I	8.5%	128.1%
MSCI Asia Pacific Healthcare Net Total Return Index - USD	-1.6%	92.7%

## BB Adamant Digital Health

Equity fund investing in companies in the healthcare sector with a focus on digitalization



	YTD	ITD
BB Adamant Digital Health – USD-I	7.6%	147.9%

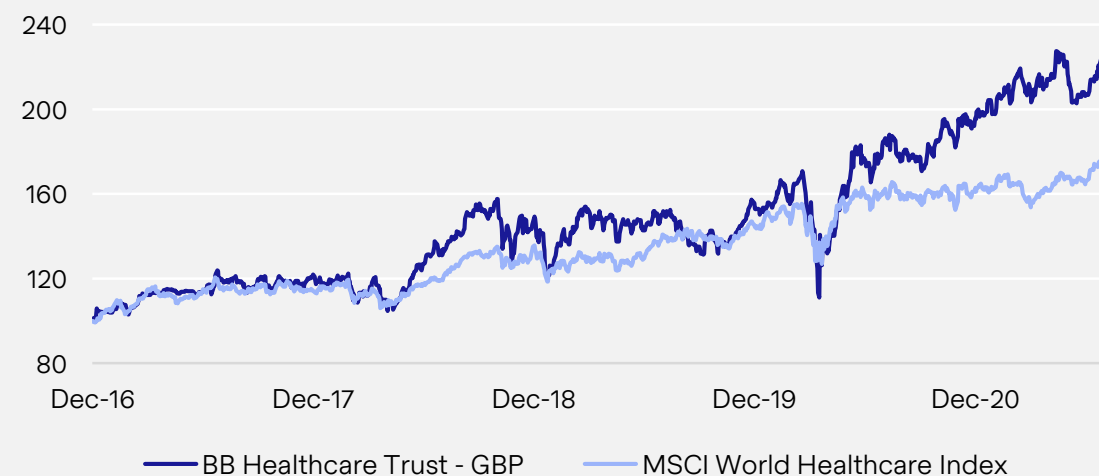
# Performance quality & innovation for growth

BB Healthcare Trust Plc continues to grow / 3-year track record for BB Adamant Sustainable Healthcare

## BB Healthcare Trust Plc

Investment trust that invests in the global healthcare sector

Performance since inception (in GBP)

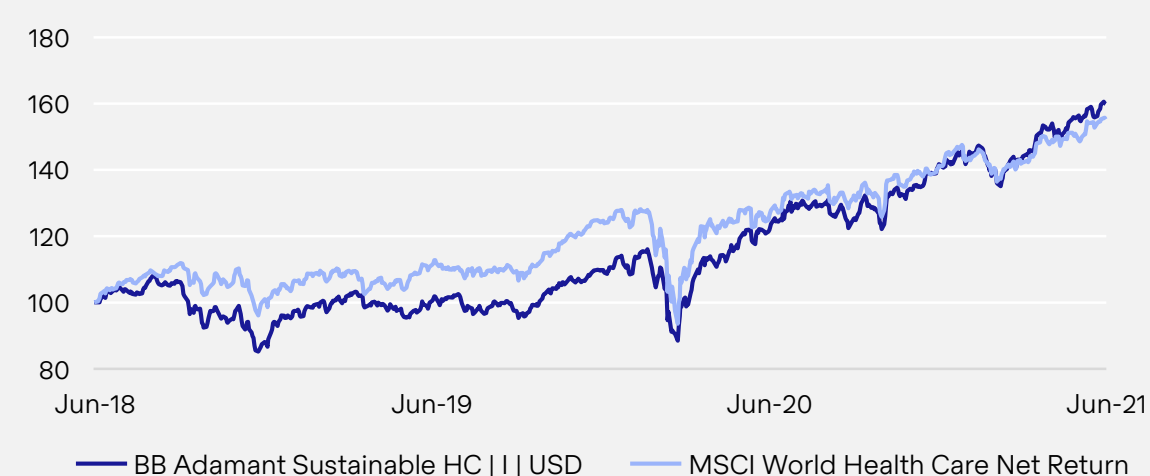


	YTD	ITD
BB Healthcare Trust – GBP	13.3%	124.5%
MSCI World Healthcare Net Total Return Index – GBP	8.7%	76.5%

## BB Adamant Sustainable Healthcare

Equity fund investing in companies in the healthcare sector with strong sustainability credentials

Performance since inception (in USD)



	YTD	ITD
BB Adamant Sustainable HC – USD-I	12.7%	59.8%
MSCI World Healthcare Net Total Return Index – USD	9.9%	55.3%



# Why turn to Bellevue Group?

## Highlights Bellevue Group

**“Pure” asset manager with a clear and simple business model**

- Independent, efficient, entrepreneurial management style ever since establishment in 1993
- “Multi-boutique” with unique range of investment competencies and good balance between “specialty” and “diversification”
- Simple and straightforward business model with a sharp focus on quality and value creation

**Attractive offering with clearly differentiated investment expertise**

- Active and unconstrained investment approach
- Excellent long-term track record of investment strategies with above-average returns
- “House of Ideas”: Differentiated product offering and ability to create new ideas create value for the client

**Robust and low-risk financial profile**

- Sustainable earnings power (high level of recurring income) with attractive margins
- Solid balance sheet, zero debt
- Shareholder-friendly dividend policy and attractive capital returns
- 46.0% of outstanding shares held by core shareholders and employees

**Significant potential for further growth**

- Agile, highly scalable business model creates further opportunities for profitable growth
- Competitive performance and service quality combined with highly attractive, innovative product range enables sound expansion of business and income flows
- Experience, track record and financial leeway for inorganic growth already in place

# Corporate Events & Contact

## Corporate Events

March 1, 2022	Publication annual report 2021
March 22, 2022	Annual General Meeting 2022

## Investor Relations

Bellevue Group	André Rüegg	Michael Hutter
Phone +41 44 267 67 00	CEO Bellevue Group	CFO Bellevue Group
Fax +41 44 267 67 01	Phone +41 44 267 67 10	Phone +41 44 267 67 20
<a href="mailto:ir@bellevue.ch">ir@bellevue.ch</a>	<a href="mailto:aru@bellevue.ch">aru@bellevue.ch</a>	<a href="mailto:mhu@bellevue.ch">mhu@bellevue.ch</a>

## Media Relations

Jürg Stähelin	Tanja Chicherio
IRF	Marketing Bellevue Group
Phone +41 44 244 81 51	Phone +41 44 267 67 07
<a href="mailto:staehelin@irf-reputation.ch">staehelin@irf-reputation.ch</a>	<a href="mailto:tch@bellevue.ch">tch@bellevue.ch</a>



Bellevue Group AG

Seestrasse 16  
CH-8700 Küsnacht/Zürich

T +41 44 267 67 00  
[info@bellevue.ch](mailto:info@bellevue.ch)  
[www.bellevue.ch](http://www.bellevue.ch)