#### POSITIONING AND CHARACTERISTICS

## Portfolio example: Asahi Intecc

Japanese leader in catheter technologies

#### **Facts and Figures**

Region: Japan & Oceania

Subsector: Medtech

Market capitalization: USD 5.2 bn\*

Revenue 2022: USD 665 mn



### Investment idea

- 80% market share in Japan for guiding catheters for coronary occlusions
- Active in 108 countries, foreign share of sales almost 80%
- Indication areas: cardiology and neurology as well as for peripheral vascular blockages and within interventional radiology
- Special Torque technology developed with excellent turning and stability properties
- Regionally broad-based recovery towards pre-COVID level (except China)
- Medium-term target: revenue of JPY 110bn in 2026; implies revenue CAGR 2021 - 2026e of >9%. At the same time, operative margin expansion is targeted

# Provider of key products in Percutaneous Transluminal Coronary Angioplasty



### **ESG** valutation of Sustainalytics

ESG Risk Rating 19.6					
Negligible 0-10	Low 10-20	Medium 20-30	High 30-40	Severe 40+	
UN Global Compact					
Compliant		Watchlist	Non-	Non-Compliant	
Controversy scale					
Low: 1	Moderate: 2	Significant: 3	High: 4	Severe: 5	
Controversial business areas					
Animal testing					

For illustrative purposes only. Holdings and allocations are subject to change. Any reference to a specific company or security does not constitute a recommendation to buy, sell, hold or directly invest in the company or securities.

