

Media release of October 1, 2019

Bellevue Asset Management strengthens its Sales Team in Switzerland

Phil Steiner recruited as a new Senior Sales Manager for Bellevue Asset Management's domestic Sales Team.

Phil Steiner will mainly focus on professional investors in French-speaking Switzerland and will also serve select clients in German-speaking Switzerland. He joins Bellevue Asset Management from Nordea Asset Management, where we worked for nine years as Sales Director. Before Nordea, he was with SAM Sustainable Asset Management. There he launched and successfully established its US arm SAM USA Inc., based in New York, and later assumed responsibility for SAM's fund sales activities in German-speaking Switzerland and Geneva. Prior to SAM, Phil Steiner held various positions at Credit Suisse, including bank branch manager in the Basel region and internal sales manager for investment funds at Credit Suisse Asset Management.

Bellevue Asset Management's Swiss Sales Team now consists of four people. "Phil Steiner is a sales specialist with close to twenty years of sales experience in the asset management business and profound market knowledge and we are pleased to welcome him to the team," says Patrick Fischli, Head of Sales at Bellevue Asset Management. "Phil will help our clients find the best investment solutions and grow our market share in healthcare, specialized regional strategies, and multi-asset vehicles."

"I'm looking forward to this new career challenge and applying my experience to the benefit of Bellevue and its clients," remarks Phil Steiner.

For further information:

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Bellevue Asset Management

Bellevue Asset Management and its sister company StarCapital based in Oberursel outside Frankfurt, Germany, are part of Bellevue Group, an independent Swiss financial group registered in Zurich and listed on the Swiss Exchange SIX. Bellevue was established in 1993 and has since become a leading investment boutique with a focus on healthcare, regional strategies, multi-asset solutions, and global equity and bond funds. Assets under management amount to CHF 11.7 bn.

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