

swissfirst

Report 3.Quarter
2002

swissfirst AG, Zug

Interim consolidated financial statements 2002

Balance sheet	Interim statement 30.09.2002	End year statement 31.12.2001	Interim statement 30.09.2001
	CHF	CHF	CHF
Assets			
Cash and other liquid assets	11,296,706	11,442,340	12,458,940
Due from banks	514,730,787	599,446,677	318,965,796
Due from customers	414,095,848	233,420,683	230,473,391
Securities and precious metals trading portfolios	14,666,864	17,336,443	14,050,202
Derivative financial instruments	55,214,412	46,382,558	-
Financial investments	85,256,631	56,104,488	79,086,788
Participations	216,980	216,980	243,230
Tangible fixed assets	27,424,176	28,345,078	25,392,914
Prepaid expenses and accrued income	5,634,572	2,403,075	5,041,074
Other assets	16,318,108	1,228,935	11,027,246
Goodwill	6,578,120	8,460,779	9,088,332
Total Assets	1,151,433,204	1,004,788,036	705,827,913
Liabilities and shareholders' equity			
Due to banks	206,539,851	288,284,500	110,809,899
Due to customers	559,391,444	345,989,461	295,145,100
Derivative financial instruments	55,308,977	56,733,586	-
Deferred income	33,287,319	25,465,096	25,953,884
Other liabilities	19,328,115	21,659,837	42,823,406
Valuation adjustments and provisions	5,106,595	5,686,285	5,514,138
Minority interests	15,050,304	14,732,197	14,768,851
Nominal share capital	5,100,000	5,100,000	5,100,000
Own shares	-22,500	-50,000	-253,550
Retained earnings	252,343,099	241,187,074	205,966,185
Total Liabilities and shareholders' equity	1,151,433,204	1,004,788,036	705,827,913

swissfirst AG, Zug

Interim consolidated financial statements 2002

Profit and loss account	Period	Period	Period	Period
	1.1. - 30.9.2002	1.1. - 30.9.2001	1.7. - 30.9.2002	1.7. - 30.9.2001
	9 months	9 months	3 months	3 months
Net interest income				
Interest and dividend income	14,130,879	10,397,072	4,934,361	5,008,594
Interest expenses	-5,994,115	-3,708,363	-2,465,891	-2,133,580
<i>Subtotal: Net interest income</i>	8,136,764	6,688,709	2,468,470	2,875,014
Net commission and service fee income				
Commission income from lending activities	278,472	56,505	188,972	55,248
Commission from securities and investment business	70,746,741	70,912,312	21,661,954	25,885,812
Commission from other services	407,194	68,175	227,975	57,091
Commission expenses	-7,854,755	-3,471,803	-3,069,706	-685,777
<i>Subtotal: Net commission and service fee income</i>	63,577,652	67,565,189	19,009,195	25,312,374
Net trading income	4,981,830	4,221,489	804,332	559,651
Other ordinary income				
Real estate income	184,292	-12,737	144,240	10,574
Income from associated companies	-	2,250,000	-	-
Income from sales of financial investments	-212,859	-4,436,584	-725,575	-2,623,096
Sundry ordinary expenses	-361,485	-387,741	-227,722	-73,807
Sundry ordinary income	2,017,884	1,691,541	651,903	588,247
<i>Subtotal: Other ordinary income</i>	1,627,832	-895,521	-157,154	-2,098,082
Net operating income	78,324,078	77,579,866	22,124,843	26,648,957
Operating expenses				
Personnel expenses	-17,128,497	-15,572,526	-5,600,108	-5,588,383
Other operating expenses	-8,266,739	-7,987,181	-2,239,253	-2,730,793
<i>Subtotal: Operating expenses</i>	-25,395,236	-23,559,707	-7,839,361	-8,319,176
Gross operating profit	52,928,842	54,020,159	14,285,482	18,329,781
Depreciation and write-offs on fixed assets	-3,167,540	-2,440,564	-1,077,734	-866,229
Depreciation on goodwill	-1,882,659	-1,467,679	-627,553	-627,553
Valuation adjustments, provisions and losses	-771,596	-1,147,564	-323,109	-867,332
Taxes	-6,146,909	-6,979,430	-1,174,553	-1,700,114
Profit for the period incl. minority interests	40,960,138	41,984,922	11,082,533	14,268,553
Minority interests	341,857	297,651	116,962	297,651
Group profit for the period	40,618,281	41,687,271	10,965,571	13,970,902

These interim financial statements are not audited by the auditors appointed under banking law. However, they were established according to the same principles as the annual financial statements and correspond to the principles of accounting prescribed by banking law and the IAS (International Accounting Standards).

swissfirst AG, Zug

Interim consolidated financial statements 2002

Cash flow statement	Period 1.1. - 30.9.2002	Period 1.1. - 30.9.2001	Period 1.7. - 30.9.2002	Period 1.7. - 30.9.2001
	9 months CHF	9 months CHF	3 months CHF	3 months CHF
Cash flow from operating activities				
Interest and dividend income	10,616,315	9,670,447	3,253,670	5,334,197
Interest expenses	-3,484,792	-3,713,752	-1,290,810	-2,157,571
Commission income	64,245,531	68,197,018	14,313,341	27,218,358
Cash inflow from trading activities	5,464,080	5,310,879	1,129,947	2,710,415
Net payments to suppliers and employees	-23,213,270	-22,482,989	-4,170,077	-6,119,967
Settlement losses	-34,537	52,436	-12,282	7,668
Net income from real estate investments and sundry result	297,262	690,270	72,359	745,177
Tax paid	-8,294,491	-5,964,151	-2,503,110	-3,700,187
Cash flow from operating activities before movements in working capital	45,596,098	51,760,158	10,793,038	24,038,090
Movements in working capital				
Increase / decrease in amounts due from customers	-182,702,907	-78,960,500	-86,111,785	-41,475,305
Increase / decrease in amounts due to banks	-81,744,649	28,558,306	62,472,661	-10,309,296
Increase / decrease in amounts due to customers	213,073,803	-50,442,899	-21,655,628	-10,922,830
Other	-26,994,932	867,210	-5,955,001	10,126,180
Net cash flow from operating activities	-32,772,587	-48,217,725	-40,456,715	-28,543,161
Cash flow from investing activities				
Purchase / sale of financial investments (balance)	-49,174,433	-21,746,502	-35,418,433	-23,401,502
Acquisition of participations	-	-12,894,285	-	-12,894,285
Balance arising from acquisitions	-	191,469,833	-	191,469,833
Purchase of furniture, fixtures and fittings	-4,443,971	-3,676,967	-2,447,133	-2,713,166
Net cash flow from investing activities	-53,618,404	153,152,079	-37,865,566	152,460,880
Cash flow from financing activities				
Increase in share capital	-1,375,000	1,617,750	-1,375,000	1,617,750
Gains on own shares	234,888	179,750	77,888	179,750
Net cash flow from financing activities	-1,140,112	1,797,500	-1,297,112	1,797,500
Increase / decrease in cash and cash equivalents	-87,531,103	106,731,854	-79,619,393	125,715,219
Cash and cash equivalents				
At the beginning of the period	628,225,460	238,743,084	620,313,750	219,759,719
At the end of the period	540,694,357	345,474,938	540,694,357	345,474,938
Increase / decrease in cash and cash equivalents	-87,531,103	106,731,854	-79,619,393	125,715,219

swissfirst AG, Zug
**Interim consolidated
financial statements 2002**

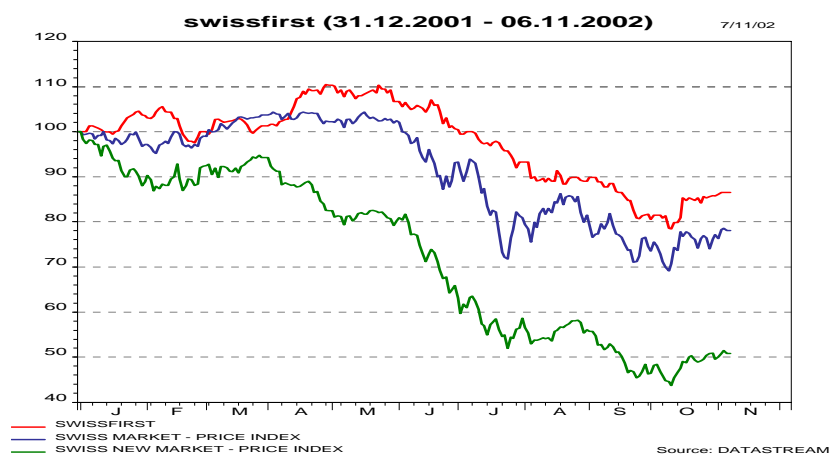
Business segments	Private Banking	Asset Management	Investment Banking	Corporate Items	TOTAL
Period 1.1. - 30.9.2002					
Net operating income	18,938,093	4,065,924	54,727,429	592,632	78,324,078
Operating expenses	-12,531,427	-2,921,725	-9,317,092	-624,992	-25,395,236
Gross operating profit	6,406,666	1,144,199	45,410,337	-32,360	52,928,842
Depreciation, valuation adjustments, provisions and losses	-2,118,426	-216,755	-3,461,120	-25,494	-5,821,795
Taxes	-665,867	-152,830	-5,327,557	-655	-6,146,909
Minority interests	-337,394	-4,463	-	-	-341,857
Profit after taxes	3,284,979	770,151	36,621,660	-58,509	40,618,281
Total assets	431,359,480	111,629,684	606,547,176	1,896,864	1,151,433,204
Total liabilities	402,719,728	103,808,265	386,076,567	1,408,045	894,012,605
 Total assets under management	 1,448 m	 1,065 m	 1,062 m	 5 m	 3,580 m
Period 1.1. - 30.9.2001					
Net operating income	11,979,767	5,855,345	57,779,919	102,576	75,717,607
Profit from associated companies	-	-	-	2,250,000	2,250,000
Operating expenses	-11,479,163	-2,291,451	-9,279,053	-897,781	-23,947,448
Gross operating profit	500,604	3,563,894	48,500,866	1,454,795	54,020,159
Depreciation, valuation adjustments, provisions and losses	-1,441,505	-88,082	-3,589,945	63,725	-5,055,807
Taxes	-121,076	-691,495	-6,879,359	712,500	-6,979,430
Profit after taxes	-1,061,977	2,784,317	38,031,562	2,231,020	41,984,922
Total assets	364,790,121	124,077,284	216,226,238	734,270	705,827,913
Total liabilities	334,485,440	101,609,138	56,041,405	2,879,295	495,015,278
 Total assets under management	 1,403 m	 1,294 m	 1,083 m		 3,780 m

swissfirst AG, Zug
**Interim consolidated
financial statements 2002**

Analysis of shareholders' equity	Share capital	Retained earnings	Total share- holders' equity
	CHF	CHF	CHF
As at 31.12.2000	4,810,500	170,840,586	175,651,086
Adjustment due to IAS 39 *)		-1,103,421	-1,103,421
Change to own shares	239,500	18,041,565	18,281,065
Difference on currency translation		4,257	4,257
Profit for the year 2001		53,404,088	53,404,088
As at 31.12.2001	5,050,000	241,187,075	246,237,075
Adjustment due to IAS 39 *)		-15,824,576	-15,824,576
Change to own shares	27,500	-13,799,282	-13,771,782
Other changes		161,601	161,601
Profit for the period		40,618,281	40,618,281
As at 30.9.2002	5,077,500	252,343,099	257,420,599
As at 30.9.2001	4,846,450	205,966,185	210,812,635

*) Net change in reserves for financial investments available for sale

Price of the swissfirst share	30.09.02	31.12.01	High	Low
	CHF	CHF	CHF	CHF
	133.25	163.00	180.00	131.50
	1.1. - 30.9.2002 9 months	1.1. - 30.9.2001 9 months	1.7. - 30.9.2002 3 months	1.7. - 30.9.2001 3 months
Earnings per share	8.02	8.60	2.15	2.84
Earnings per share (diluted)	8.02	8.35	2.17	2.81
Nominal earnings per share (fully diluted)	7.96	8.17	2.15	2.74
Number of employees, absolute	at 30.9.2002: 103	at 30.6.2002: 102	at 31.12.2001: 94	at 30.9.2001: 92
Number of employees, full-time equivalent (part-time adjusted)	96.8	95.8	89.7	89.0



swissfirst AG, Zug

Interim consolidated financial statements 2002

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS 2002

Comments on the accounting and valuation regulations

The consolidated interim financial statements of the swissfirst Group are established according to the accounting regulations of the International Accounting Committee (IASC).

The applied accounting and valuation methods correspond to the methods used for the establishment of the audited annual financial statements of the company as at 31 december 2001.